



# GLOBAL SOF: *THE ASYMMETRIC STRATEGIC OPTION FOR A VOLATILE WORLD*

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CHIEF, INTERNATIONAL OPERATIONS

**SOF WEEK 2025 BRIEFING**

SPECIAL OPERATIONS FORCES ACQUISITION, TECHNOLOGY, & LOGISTICS



# AUTHORITIES & RESPONSIBILITIES



# AUTHORITY TO...

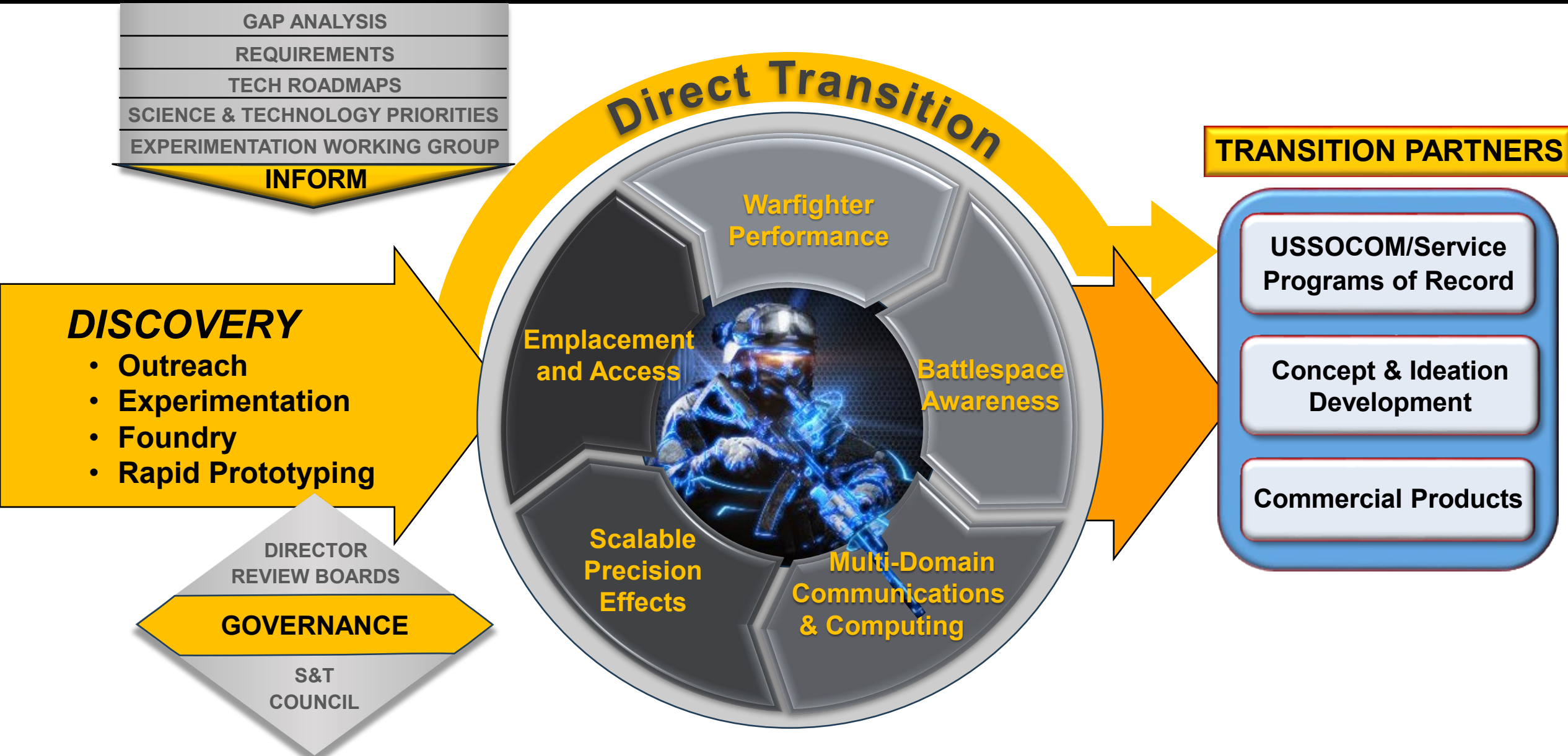
★★★★★  
USSOCOM CDR



- Develop and enter into international cooperative RDT&E agreements
- Share SO-p technical data
- Enter into CRADAs
- Loan / Transfer equipment for RDT&E purposes
- Represent USSOCOM on FMS cases where SO-p is requested
- Conduct pre-LOR activities supporting FMS cases
  - Assist customer with defining requirements
  - Respond to requests for classified tech specs

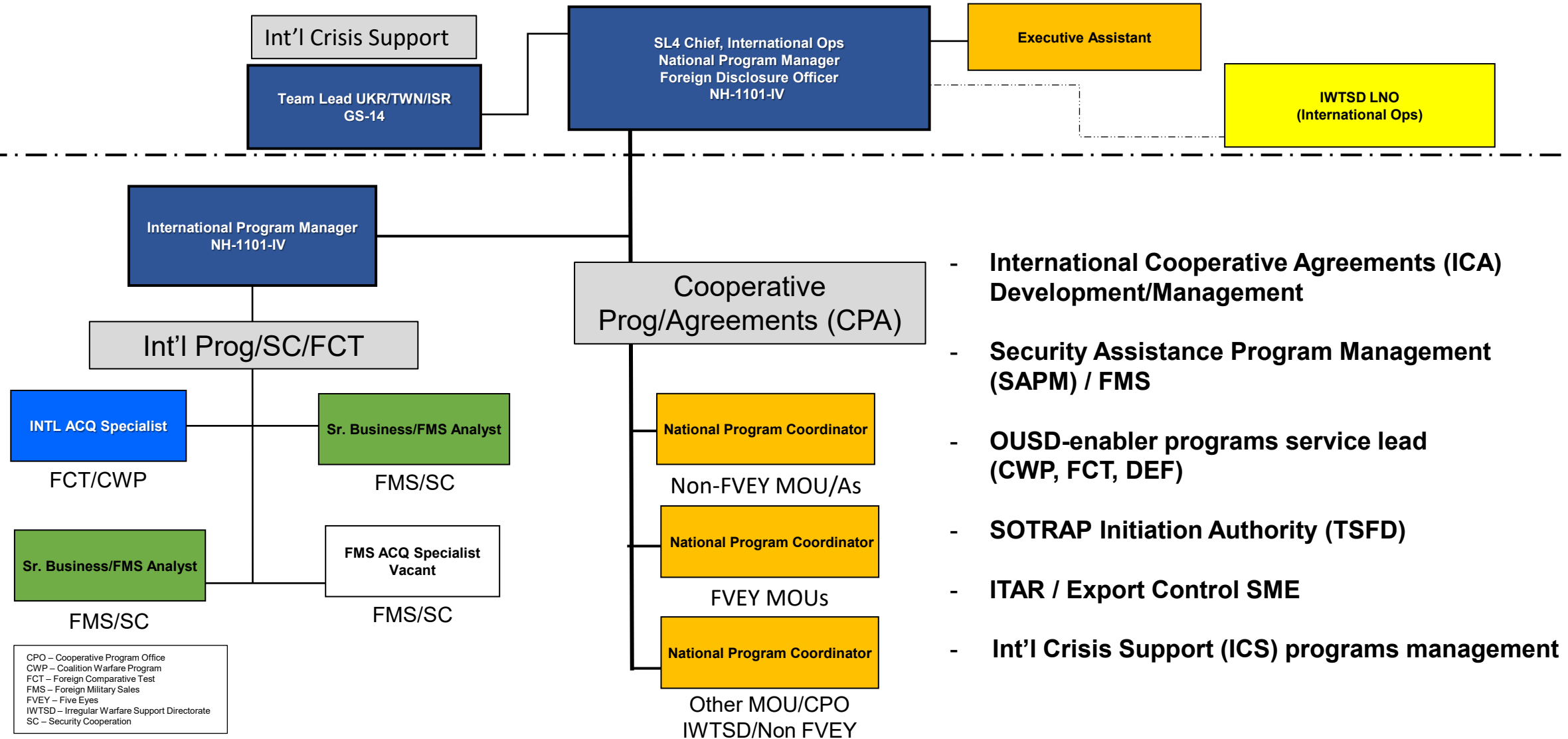


# SOF S&T CAPABILITY PATHWAYS

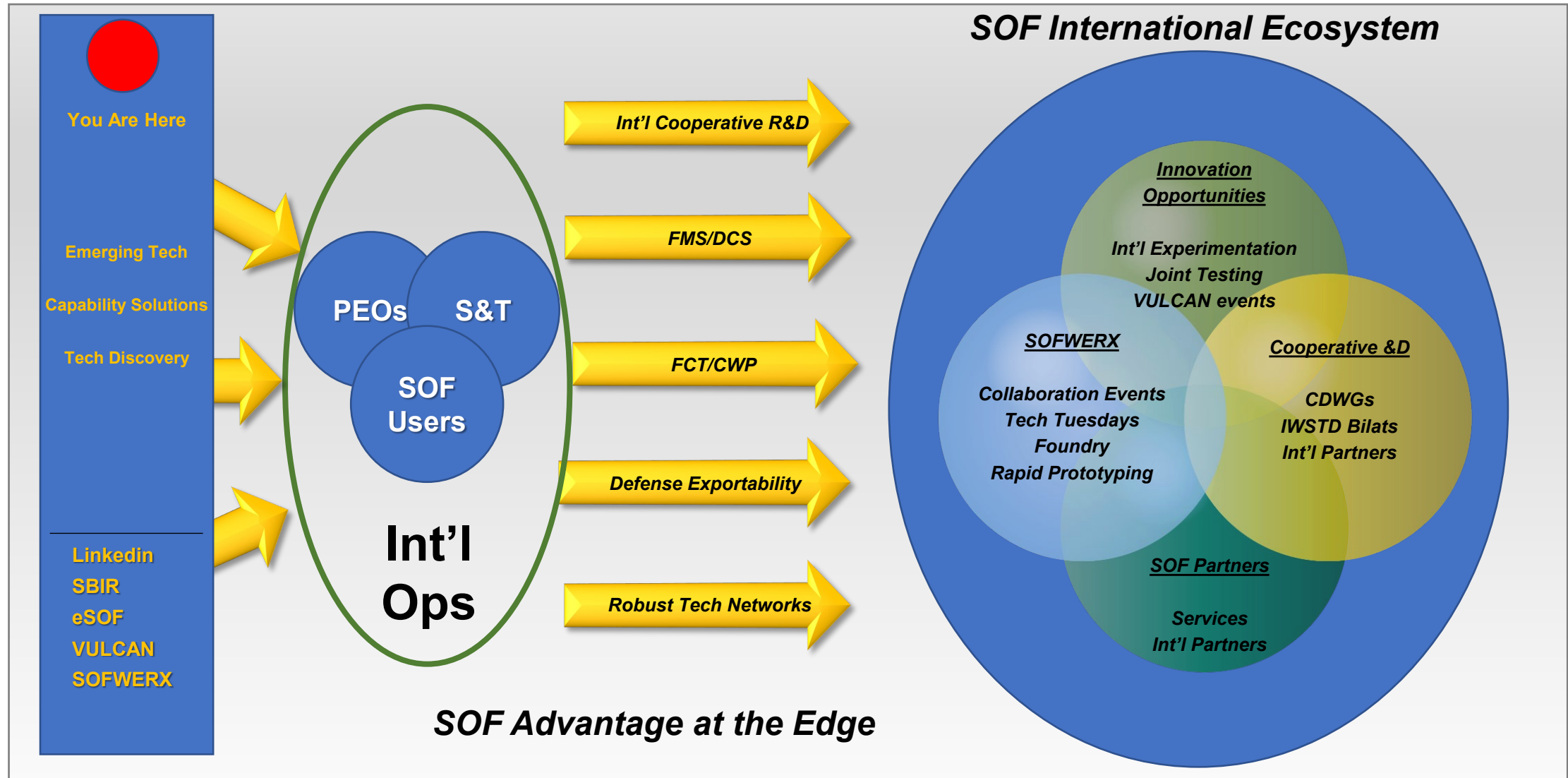


# SOF AT&L INTERNATIONAL OPERATIONS

## WHAT WE DO!



# SOF AT&L INTERNATIONAL OPERATIONS STRATEGIC APPROACH AND WAYS



# **SOF AT&L INTERNATIONAL OPERATIONS**

## **“INTERNATIONAL-UNIQUE FUNCTIONS SUPPORTING ACQUISITION”**

- **(U) International Armaments Cooperative Development**
  - Technical Information Exchange (ID Collaboration Prospects)
  - Equipment & Material Transfer Agreements
  - Cooperative Development Project Arrangements
- **(U) Foreign Military Sales (FMS)**
  - 18 Cases with Nine Countries
- **(U) OSD Enabler Programs**
  - Coalition Warfare Program
  - Foreign Comparative Test
  - Defense Exportability Features
- **(U) AT&L Tech Security / Foreign Disclosure**
  - SOF AT&L International Operations – FDO / FDRs
  - SOF AT&L “Owned” Information/Technology:
    - Category 1 - Organization, Training & Employment of Military Forces
    - Category 2 - Military Material & Munitions
    - Category 3 - Applied R&D Information & Materiel

**USSOCOM  
SERVICE LEAD**

**International Operations  
Portfolio ~ \$9.315B**

# SOF AT&L INTERNATIONAL OPERATIONS

## “STRENGTHEN ALLIANCES AND ATTRACT NEW PARTNERS”

### INTERNATIONAL COOPERATION AGREEMENTS (IC)

#### COOPERATIVE CAPABILITY DEVELOPMENT

- Collective Knowledge of Partner Nations' Technology Base
- Synergistic Development with Equitable Sharing of R&D Costs
- 1 Multilateral SOF Capability Development (SOF CD) Agreement
- 2 Bilateral Special Forces Equipment Capability (SFEC) Agreements
- 5 Bilateral SOF CD Working Groups under RDT&E Project MOAs
- 5 Foreign Science and Technology Liaisons to SOF AT&L
- Leverage 6 Irregular Warfare Technical Support Directorate IC Agreements



Example: Shared Development of Diesel LTATVs (MRZR-D)

### FOREIGN MILITARY SALES (FMS) & DIRECT COMMERCIAL SALES (DCS)

#### SPECIAL OPERATIONS-peculiar (SO-p) EQUIPMENT

- 18 FMS Cases
- 9 Countries
- Input: DCS Export Licenses



Fixed Wing SOF Mods



GMV 1.1



Maritime Mobility



Laser Markers and Sights



Rotary Wing SOF Mods



Air Drop Solutions



Tactical Comms



Night Vision

### COALITION WARFARE PROGRAM (CWP)

Fosters Foreign Cooperative Development for Interoperability

- Competitive – 50/50 Share of US Cost
- Since 2010 – 7 SOF Projects...
- 5 Complete / 4 Transitioned or Fielded



### FOREIGN COMPARATIVE TESTING (FCT)

Fosters Foreign Solutions to US Requirements

- Competitive – Avoids US Development Cost
- Since 1996: 105 SOF Projects
- 92 Complete / 14 Ongoing / 60 Transitioned or Fielded



### INTERNATIONAL CRISIS SUPPORT / SA

Coordinates and executes delivery of SO-p equipment under PD & USAI authorities



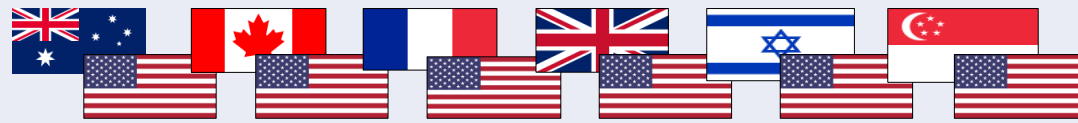

- 27 Presidential Drawdowns
- USAI Pseudo FMS cases



International Operations Portfolio ~ \$9.315B



# SOF AT&L INTERNATIONAL OPERATIONS

International Armaments Cooperation Agreements	
Type	Partner Nations
Multi-Lateral (FVEY) Cooperative SOF Capability Development	 AUS      CAN      NZL      GBR      USA
Bi-Laterals Special Forces Equipment Capability/ SOF Capability Development	 CAN-USA      FIN-USA      FRA-USA      GBR-USA      JPN-USA      NOR-USA      SWE-USA
Irregular Warfare Technical Support Directorate (IWTSD) Cooperative R&D	 AUS-USA      CAN-USA      FRA-USA      GBR-USA      ISR-USA      SGP-USA
Agreements In Development	
Bi-Lateral SOF Capability Development	

# SOF AT&L INTERNATIONAL OPERATIONS OSD ENABLERS

## Foreign Comparative Test (FCT):

- Falls Under the Newly-Formed OUSD(R&E) Mission Prototyping Office
- Five Active SOCOM Projects
- Various Virtual Industry Events Scheduled Jun-Sep
- Five FY23 Projects Selected for Full-Proposal Competition
  - Remote Drone-Emplaced Sensors
  - A25K Parachute
  - Low-Cost Vertical Take-Off / Landing Precision Strike System
  - Cargo Lightweight Inner-Tube Project
  - FRIES Rope Performance & Design Evaluation

**FCT Program Matches TRL 6-9 “Shovel Ready” International Technologies to Program Requirements**

## Defense Exportability Program (DEF):

- No Active Projects
- No SOCOM FY22 Nominations Received

**DEF Program Provides 50-50 OSD-Industry Cost Share for Early Insertion of Exportability Features**

## Coalition Warfare Program (CWP):

- No Active SOCOM Project Leads/20 Project Advocates
- Although Not SOCOM Led, DELTA-I (SW) Has Strong SOF Equities

**CWP Program Teams With International Partners for Cooperative Development of TRL 1-5 Projects**

# PARTNERING FOR DEFENSE EXPORTABILITY

## INTERNATIONAL ACQUISITION & EXPORTABILITY (IA&E)

### Assess, Design, Incorporate Exportability at Program Inception

- Focused area under the Controlling Cost section in Better Buying Power (BBP) 2.0, encourage DoD program management to design and develop technology protection features in systems early in their acquisition life cycle to facilitate earlier foreign sales
- Demonstrate that costs can be reduced, and U.S. products can be made available for foreign sales sooner
- Encompasses all of the elements of international involvement in DoD acquisition activities throughout the acquisition lifecycle – including Science and Technology, Research and Development, Production and Deployment, and Operations and Support – by exploring foreign solutions, International Cooperative Programs, foreign sales or transfers, exportability design and development, and Technology Security and Foreign Disclosure (TSFD)

# SOF AT&L INTERNATIONAL OPERATIONS POCs

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## FMS and OSD Enablers

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## International Agreements

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**SOF AT&L Foreign Liaisons**

- AUS - (DSTG)
- CAN - (DRDC)
- NOR - (FFI)
- SWE - (FMV)
- UK - (DSTL)

**Michael Laubach**  
JPN / FIN / NOR / SWE  
Nat'l Pgm Coordinator / FDR  
[michael.laubach.ctr@socom.mil](mailto:michael.laubach.ctr@socom.mil)

### US Co-Chairs for Capability WGs

- C4IS – Efrain Gonzalez
- Force Development – Damian Guinn
- Maritime – Mike Sanger
- NSTA – Howard Strahan
- S&T – Vincent Seiferd
- SOF Digital Apps – Bret Stewart
- Soldier Systems – George Graham

- JSOC Int'l Spt
- JSOC Close Battle
- JSOC CP/EOD
- JSOC ECM
- JSOC SR



# QUESTIONS





# PEOPLE | WIN | TRANSFORM

## DOING BUSINESS WITH SOCOM

### SMALL BUSINESS HELP

POC: Ashley Farrier  
ashley.farrier@socom.mil  
osbp@socom.mil  
813.826.9475

### SUBMITTING IDEAS AND CAPABILITIES

#### Engage SOF (eSOF) on Vulcan

Pathway to present SOF relevant  
capabilities to USSOCOM  
POC: Kimberly Carberry  
kimberly.r.carberry.civ@socom.mil  
eSOF@socom.mil  
www.engageSOF.com  
<https://www.Vulcan-SOF.com>

**SOFWERX** (Unclass, open forum partnering  
with industry to solve Warfighter problems)  
<https://www.sofwerx.org>

### TECHNICAL EXPERIMENTATION

<https://www.socom.mil/SOF-ATL/Pages/technical-experimentation.aspx>

