EXPANDING THE COMPETITIVE SPACE
SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

Mr. Theodore Koufas, Senior Services Manager
PROGRAM EXECUTIVE OFFICE—SERVICES
Program Executive Officer - Services

- Strategic view of Enterprise Services & Strategic sourcing
- Acquisition Strategy Development
- Leverage HQs Contracting Framework
- Work With Requiring Activities To Reduce Gaps and Delays
- Procurement / Requirements Package
- Requirements Refinement
- Independent Government Cost Estimate (IGCE)
- Facilitate the Technical Evaluation Process
- Serve as the MDA / SSA for selected requirements
- Program Oversight for Cost / Schedule / Performance of Contract / Execution

Trusted Provider with Responsive and Transparent Service
COVID-19 Response Service Contract Update

17 March COVID-19 Guidance and Authorizations for Telework of Contractor Personnel for USSOCOM Service Contracts

Work at Offsite Locations and/or Telework:

This memorandum authorized work at offsite locations and/or telework for contractor personnel provided that all of the following criteria are met:

1. The Contractor employee’s regular workspace (at Government locations) has been affected by base closure, minimal manning guidance, or other local policy regarding quarantines going into effect.

2. The scope of the Contractor employee’s work is such that meaningful work can be provided at offsite locations.

3. The Contractor employee currently has the necessary equipment and access to provide support at an offsite location. No additional equipment will be provided by the Government.

4. Work at an offsite location can be provided at the current established pricing and rates within the applicable contract or task order.

5. Prior coordination and approval by the Contracting Officer or the Contracting Officer’s Representative (COR) has been established.
COVID-19 Response Service Contract Update (cont)

• Temporary Acceptance of Expired DoD Credentials During COVID-19
  • Installation, Facility and Building Access
  • Printed expiration date must be after April 16th for CACs
  • Must be electronically extended in Defense Enrollment Eligibility Reporting System (DEERS), and extension properly coordinated through cognizant Trusted Agent (TA)
  • Certificates may be updated using ID Card Office Online

• Current exception to policy expires September 30, 2020
Services Acquisition Items of Interest

• 5 year extension of University Affiliated Research Center (UARC) Enterprise Vehicle with John Hopkins University-Applied Physics Lab (JHU-APL) through February 2025

• SOF Wide Mission Support (SWMS) A ordering period extended until 28 January 2021

• SWMS B Ceiling $100M Increase completed
  - Mitigate gaps while transitioning to SOF Core Support

• SOF CORE Support (SCS) Services Award Decision
  - Current Status

• SOF AT&L Support Services (SOF AT&L SS) Final Fair Opportunity Proposal Evaluation near completion—decision/announcement expected in ~30 days
Services Requirement Review Boards (SRRBs)

SRRBs ensure requirements for the acquisition of services are reviewed, validated, and approved, and to verify the need for the requirement at the appropriate level of review and approval within the Defense Agency or Military Department. SRRBs accomplish the following:

1. Increase visibility of, and collaboration on, services requirements among all stakeholders.
2. Validate requirements before execution of approved acquisition strategy or execution of a contract option.
3. Provide for prioritization of services requirements to support funding decisions.
4. Increase collaboration among stakeholders on key strategy decisions to optimize services acquisitions and enable efficiencies.
5. Foster proactive management by the DoD Components for services acquisitions.
6. Identify and document opportunities for savings and cost avoidance that may be realized through reduction in service delivery levels, outright cancellation to bring services requirements in-house in accordance with Section 2463 of Title 10, U.S.C., or elimination of the services altogether to fund higher-priority services requirements.
Services Acquisition Forecast

- SOF Enterprise Knowledge Management (EKM) follow-on effort
- Strategic Planning and Analysis Division (J8-S) Manpower Augmentation
- Language Regional Expertise and Cultural (LREC) Recompete under SOF Core Support Services
SOF EKM Follow-on

- SOF Enterprise Knowledge Management follow-on effort (~141.5 FTEs)
  - SOF EKM operations are defined as the integration of people, processes, and technology, to facilitate the exchange of operationally relevant information and expertise to increase organizational performance. This involves creating, organizing, applying, and transferring knowledge to facilitate situational understanding and decision-making, which enables decision superiority.
  - Applications. SOF knowledge management operations are supported by collaborative applications that currently include: Microsoft (MS) SharePoint, MS SQL Server; MS Business Intelligence Stack; MS CRM; DefenseReady, SOCTube, Accenture Task Management Tool; Skype, Jabber, Defense Communications Services, Microsoft Office; and Records Management Software etc.. Supported applications will change with available technology.
  - Networks. These technologies reside on various DoD networks that currently include: Non-Secure Internet Protocol Router Network (NIPRNet), Secret Internet Protocol Router Network (SIPRNet), Battlefield Information Collection and Exploitation System (BICES) networks, etc... These technologies and systems may change as mission dictates and are collectively referred to in this document as SOF KM systems.
  - Standards and Practices. Ensure data standards are validated against Department of Defense Directive 8320.02. Provide documentation to support the DoD and USSOCOM required system registration, certification, and accreditation. Duplication of Technologies will strictly conform with and be documented per current Federal (Clinger Cohen Act) and DOD and USSOCOM law/instruction/directives/memorandums/Commanders Guidance.

- Socio-Economic Set-aside under Army ITES-3
• Strategic Planning and Analysis Division (J8-S) Manpower Augmentation (~22 FTEs)
  - Provide the J8-S, with technical expertise in the areas of software development, operation of a classified stand-alone local area network, and development and maintenance of classified databases.
  - Additionally, expert support in employing or developing analytic models and tools, providing SOF subject matter expertise, and Operations Research Systems Analysis (ORSA) expertise vital to providing high quality, defendable analysis which informs key decisions made by leaders at the highest level.
  - To support this wide range of requirements, the J8-S must have contractor capability that includes analysts with SOF/USSOCOM experience, programmers, database analysts, and ORSAs with knowledge of a wide variety of analytic tools, techniques, and understanding of how to integrate the technical support required to ensure the command’s analysis requirements are met.

• Acq Strategy currently accessing current use of Best-in-Class (BIC) Contract Vehicles
LREC Recompete under SOF Core Support

• Language Regional Expertise and Cultural (LREC) Recompete under SOF Core Support Services
  • USSOCOM has an on-going need for responsive LREC instruction and support for Service and joint SOF. LREC capability is foundational to the SOF ability to establish credibility, build rapport, maintain situational awareness, and effectively communicate with foreign partners. LREC is a critical enabling capability for most special operations core activities.
  • LREC instruction and program support are driven by DoD responsibilities and USSOCOM missions. Requirements are driven by real world events and USG political-military priorities. The Contractor will instruct adult learners from the four military Services, active and reserve components, or authorized Government civilian personnel. The Contracting Officer (KO) may order LREC instruction and support for additional organizations if the KO determines that the work is related to the Special Operations mission.
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<th>Contract ID</th>
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Could move options elsewhere SCS

Must be SWMS B until SCS

"B" Re-comp

"B" Extension
## SWMS A Competition Forecast

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<tr>
<th>Requirement Title</th>
<th>Award Contract</th>
<th>PoP Start</th>
<th>PoP End</th>
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<td>Media and Web Design Personnel</td>
<td>Professional Services</td>
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Re-Focused Strategy for Services Acquisition

**INTENT:** Identify and Evaluate the things we Value the most...

**REQUIREMENTS:**
- Global Battle-Staff and Intelligence
- Acquisition and Logistics Management
- Business and Financial Operations
- Education and Training Support

**IMPERATIVE #1:** Workforce Stability
- Provide mission continuity and institutional knowledge
- Demonstrate respectable and credible leadership
- Dedicate resources to execute transition
- Compensate well; incentivize performance and loyalty
- Solve personnel issues efficiently and effectively
- Enable opportunities for growth and development

**IMPERATIVE #2:** Management Agility
- Balance simplicity and complexity; handle changes
- Be available to customers, and proximate to issues
- Possess organic resources to apply to surge and issue resolution... without higher permissions

**IMPERATIVE #3:** Global Reach
- Know how to put employees in AFG, KU, GE, and ...
- Have access to logistics nodes and networks that inter-connect client’s global tasks
Manpower Augmentation Requirement Elements

MANAGEMENT APPROACH

- Transition
- Staffing
- Resolve Issues

FUNCTIONS AND PROCESSES

TRANSITION
- Schedule
- Phase-In
- Phase Out
- Resources

STAFFING
- Recruit
- Retain
- Absences & Vacancies
- Surge

ISSUE RESOLUTION
- Lines of Commo & Authorities
- Quality Control
- Corporate Support

...management processes, enabled by corporate resources, generate the “imperatives”...
Considerations for Enterprise Solutions

DESIRED OUTCOMES:

• Promote Service Imperatives (Stability / Agility / Reach)
• Improve Partnerships between Industry and “Directorates”
• Reduce Bureaucracy / Increase Flexibility and Scalability
• Reduce Administrative Burden / Workload
• Reduce Potential for Redundant Contractual Efforts
• Improve ability to identify/quantify Return on Investment
• Improve administrative task management
• Maintain balance between cost control and retention
QUESTIONS AND COMMENTS
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