SPECIAL OPERATIONS FORCES ACQUISITION, TECHNOLOGY, & LOGISTICS

Trusted Experts

Virtual Industry Engagement Event

11 Aug 2020
“Our world continues to evolve and increase in complexity. While violent extremism persists, challenging regional stability and threatening our interests, near-peer competitors grow in both capability and intent to contest our vital national interests. The United States requires capabilities across all elements of national power, and Special Operations remains a critical part of our defense.”

GEN Richard Clarke, Commander, US Special Operations Command
Build a More LETHAL SPECIAL OPERATIONS FORCE

Purpose Built NSCV
LTATV
GMV1.1
DCS
CCM MK1
Future Vertical Lift
SIGMAN-Low Power Maritime Antenna

Silent Knight Radar
Brain Health
Rapid Acclimatization to High Altitude

Canine Oxygen System
Broad Spectrum Venom Inhibitor

CUAS Efforts Radar & EO/IR Optical Detect
Multi-Mission Assault Munitions
Stand-off Precision Guided Munitions

AC-130J Ghost Rider
Small UAS

Hivemapper Real-Time 3D Mapping
Joint MISO WebOps Center

Hand Held Link 16
Next Gen Radios
Multi-Domain Warfare

Next Generation Hand Held 163

Next Gen Mob
Bio Technology
Precision Fires
TIF

Next Gen R
Hyper-Enabled Operator
Data & Networks
MAVEN

Preventative Maintenance
SOF Information Environment

Future Vertical Lift

Next Gen R

SOF Information Environment
Under a Title 15 Partnership Intermediary Agreement (PIA):

“Big Tent” philosophy which includes:

- SOCOM
- Inter Agency Partners
- Industry Partners/Fellows
- FFRDC’s/Labs
- Academics/Interns
- Hackers/Makers

Doolittle • ERDC • ARCYBER • MGM

SOFWERX
How it WERX

Nomination → Applied SOFWERX Mechanism → Ecosystem Opportunity → Ecosystem Announcement → Submissions → Government Downselects → Event with Govt 1 v 1 Discussions → ~30 Days

→ SWX B2B Agreement → Prototype via Collaborative Project Order (CPO) → Consignments, CRADA → OTA/MTA/FAR → ~30 Days

~10 Days

~30 Days
COMPETITIVE and COLLABORATIVE

The business opportunity team is the fastest way to get answers to your business development or status questions.

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OSBP@socom.mil
SMALL BUSINESS FY20

<table>
<thead>
<tr>
<th>Category</th>
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<tr>
<td>SB</td>
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<td>SDB</td>
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<tr>
<td>HUBZone</td>
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**FY20 (Q3) Reporting Through 30 June 2020**
COVID 19 RESPONSE

COVID19 Outbreak vs SOCOM Contract Performance

HQ Contract Dollars Executed

AT&L Procurement COVID19 LOEs

• Respond – Keep ops going
• Resilience – Preserve Industrial Base
• Recovery - Programs on schedule
PROCUREMENT ACTIVITY FY 13-20

$B Total Dollars

Actions

FY 13-20

Reporting Through 30 June 2020
## FORECAST FY21

<table>
<thead>
<tr>
<th>PEO</th>
<th>Requirement</th>
<th>Solicitation Number</th>
<th>Small Business Considerations</th>
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<td>SW</td>
<td>Linguist Support Services 2 (LSS-II)</td>
<td>H92402-20-R-0001</td>
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<td>Joint Geospatial Analytical Support Services II (JGASS-II)</td>
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<td>SDA</td>
<td>Mission Command Commercial Solutions Opportunity (CSO)</td>
<td>H92404-20-S-CS01</td>
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<td>SV</td>
<td>HQ SOCOM J8S Manpower Augmentation</td>
<td>H92400-20-R-XXXX</td>
<td>OASIS SB Pool 1 SDVOSB Set Aside</td>
<td>FY20</td>
<td>FY21</td>
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<td>SV</td>
<td>J41 Material Management Implementation</td>
<td>H92400-20-R-XXXX</td>
<td>8a Competition</td>
<td>FY20</td>
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<td>SV</td>
<td>Language Regional and Cultural (LREC) Instruction Support</td>
<td>H92400-21-R-XXXX</td>
<td>SB Set aside for SOF Core Support Prime Contract Awardees</td>
<td>FY21</td>
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## FORECAST FY22 AND BEYOND

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<tr>
<th>PEO</th>
<th>Requirement</th>
<th>Current Contract Expiration Date</th>
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<th>Follow-on Begins</th>
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<td>SOFSA</td>
<td>Special Activity Forces Support Facility (SOFSA)</td>
<td>10-Aug-27</td>
<td>H9225417D0001</td>
<td>FY26</td>
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<td>SV</td>
<td>Preservation of the Force and Family (POTFF)</td>
<td>22-Oct-26</td>
<td>H9240019D0001</td>
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<td>SV</td>
<td>USSOCOM Enterprise Wide Training and Exercise Program (UEWTEP)</td>
<td>31-Oct-23</td>
<td>H9240018D0001</td>
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<td>SV</td>
<td>Hostile Forces-Tagging, Tracking, and Locating (HF-TTL)</td>
<td>30-Apr-22</td>
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<td>SW</td>
<td>Intelligence Support Services – Joint (ISS-J)</td>
<td>25-Sep-24</td>
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<td>SIE Enterprise Operations and Maintenance II (EOM 2)</td>
<td>31-Mar-23</td>
<td>H9222217F0069</td>
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Mission:
Utilize Innovative and Strategic Processes to Ensure Rapid, Focused, and Cost-Effective Execution of Services Acquisition to Support Special Operations Forces.

Vision:
Administer and Report the World-Wide Acquisition and Delivery of ALL Mission Support Services for Special Operations Forces
Strategy for Services Acquisition

**INTENT**: Identify and **Evaluate** the things we **VALUE** the most...

**REQUIREMENTS**:
- Global Battle-Staff and Intelligence
- Acquisition and Logistics Management
- Business and Financial Operations
- Education and Training Support

**IMPERATIVE #1**: Workforce **Stability**
- Provide mission continuity and institutional knowledge
- Demonstrate respectable and credible leadership
- Dedicate resources to execute **transition**
- Compensate well; incentivize performance and loyalty
- Solve personnel issues efficiently and effectively
- Enable opportunities for growth and development

**IMPERATIVE #2**: Management **Agility**
- Balance simplicity and complexity; handle changes
- Be available to customers, and proximate to issues
- Possess organic resources to apply to surge and issue resolution... without higher permissions

**IMPERATIVE #3**: Global **Reach**
- Know how to put employees in AFG, KU, GE, and ...
- Have access to logistics nodes and networks that inter-connect client’s global tasks

---

**Capability/Organization/Process**

**LEADS TO**:

**RESULT**

**EVALUATION**

**INSTRUCTION**

**DESIRABLES**

**IMPERATIVES**

**REQUIREMENTS**
HQ SOCOM J8S Manpower Augmentation

Requirement: Strategic Planning and Analysis Division (J8-S) Manpower Augmentation (~22 Full Time Equivalents (FTEs)). Provide the J8-S with technical expertise in the areas of software development, operation of a classified stand-alone local area network, and development and maintenance of classified databases. This effort requires expert support in employing or developing analytic models and tools, providing SOF subject matter expertise, and Operation Research Systems Analysis (ORSA) expertise vital to providing high quality, defendable analysis.

J41 Material Management Implementation
Manpower Augmentation Support

Requirement: Manpower Augmentation Support forecasted to expand from ~30-50 FTEs across a five year contract period of performance. Expertise will be acquired in support of USSOCOM’s Defense Property Accountability System (DPAS) Inventory Control Point (ICP), Implementation, SOFSA DPAS Inventory Manager Support as well as J4 DPAS Technical Subject Matter Experts.

LREC Re-compete under SOF Core Support

Requirement: USSOCOM has an on-going need for responsive LREC instruction and support for Service and joint SOF. LREC capability is foundational to the SOF ability to establish credibility, build rapport, maintain situational awareness, and effectively communicate with foreign partners. LREC is a critical enabling capability for most special operations core activities. LREC instruction and program support are driven by DoD responsibilities and USSOCOM missions.

Current Status: SOF Core Support currently under protest. Draft RFP from eligible SOF Core Support Awardees expected as one of the first task order competitions later this calendar year.
Linguist Support Services 2 (LSS-II)

Requirement: USSOCOM has a long-term requirement for linguist support to military operations in overseas locations and force protection initiatives. The Contractor shall provide 250+ positions with skills in the interpretation (verbal) and translation (written) of target languages. The majority of positions are permanently deployed OCONUS in Declared Theaters of Active Armed Conflict.

Joint Geospatial Analytical Support Services II (JGASS-II)

Requirement: Provide 250-300 FTEs who have the proven capability to support enterprise level Processing, Exploitation, and Dissemination of imagery related intelligence utilizing a variety of advanced geospatial analysis techniques through the development and operation of an enterprise Geospatial architecture that includes multiple GEOINT systems and data sets.

Counter Unmanned Systems, Systems Integration Partner (CUxS SIP)

Requirement: Procure supplies/services related to integration of a CUxS Family of Systems with the initial focus being Counter Unmanned Aerial Systems.

Current Status: Finalizing Market Research and developing the Acquisition Strategy.
Global Analytics Platform (GAP) Sustainment

Requirement: Provide Operational System Maintenance and Sustainment Support to the current GAP information technology architecture.

Current Status: RFI Closed on 31 July. Currently in White Paper reviews, then Industry Day, and 1:1s.
GAP Development

Requirement: Provide Development and System Upgrades/Improvements to the current GAP information technology architecture.

Current Status: RFI Closed on 31 July. Currently in White Paper reviews, then Industry Day, and 1:1s.
Mission Command
Commercial Solutions Opportunity (CSO)
Area of Interest 3+

Requirement: Multiple rounds of projects to facilitate development of Mission Command System. Prototype projects will be directly relevant to enhancing the effectiveness of USSOCOM Mission Support Systems’ (MSS) software intensive programs, platforms, components, algorithms, or processes.

Current Status: Technology Area of Interest #1, Global Situational Awareness, H92404-20-S-CS01; and Technology Area of Interest #2, Federated Co-Production of 3D Geospatial Data, H92404-20-S-CS01.
SOF NEEDS

INNOVATION FOUNDRY

TE

Engage SOF (eSOF) dba TILO

ACADEMIC CAPSTONE

CRADA

SOCIAL MEDIA

SOFWERX

SBIR SECTION 851

UNCLASSIFIED

DISTRIBUTION A: APPROVED FOR PUBLIC RELEASE
<table>
<thead>
<tr>
<th>S&amp;T ACTIVITY</th>
<th>OPPORTUNITY</th>
<th>ENGAGEMENT</th>
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</table>
| **SOF Futures Innovation Foundry Events**  
POC: Mr. Brian Sisco  
813-826-2249, brien.sisco@socom.mil  
• S&T has developed an S&T Futures Process  
• S&T conducts “Innovation Foundry” events to enable SOF’s ability to accomplish their missions 10-15 years in the future  
| • S&T plans to conduct 2-3 SOF Futures Innovation Foundry Events per Fiscal Year  
• Innovation Foundry events will provide opportunities for attending and injecting disruptive technology solutions for SOF  
|  |
| **Small Business Innovation Research (SBIR)/Small Business Technology Transfer (STTR)**  
POC: Mr. Mina Khalil  
813-826-7003, mina.khalil@socom.mil  
• S&T manages SOCOM’s SBIR/STTR programs  
• Stimulates innovation for small businesses  
• 3 Phases, Phase I is a Study ($150K), Phase II Prototype ($1.5M), Phase III Commercialization  
| • https://www.socom.mil/SOF-ATL/Pages/sbir.aspx  
• USSOCOM participates in three SBIR/STTR Topics Call per year (April, August, and December timeframes)  
|  |
| **Technical Experimentation (TE) Events**  
POC: Mr. Dan Bernard  
813-826-9917, dan.bernard@socom.mil  
• Conducts 3-4 US-based events every fiscal year each with different theme(s)  
• Industry opportunity to engage and demonstrate technology/concepts and get direct feedback from SOF Operators/Acquisition Professionals  
| • Normally 1 TE Event/QTR, TE Request for Information (RFI) posted on Beta.SAM.gov for each TE Event  
• Go to https://www.socom.mil/SOF-ATL/Pages/technical-experimentation.aspx  
|  |
| **Cooperative Research & Development Agreements (CRADA)**  
POC: Mr. Benjamin Chitty  
813-826-5162, discovery@socom.mil  
• SOCOM employs Overarching and Specific (Traditional) CRADAs  
• Legal agreement to provide general and specific access to USSOCOM needs  
| • Allows for the formulation and execution of Individual Work Plans (IWP) between the Collaborator – PEO/Directorate within SOF AT&L  
|  |
| **Broad Agency Announcements (BAA)**  
POC: Mr. Peter Greany  
813-826-7423, peter.greany@socom.mil  
• SOCOM S&T Directorate/PEOs develop and post BAAs to SAM.gov that provide Areas of Interest (AOI) to Industry and other External Organizations.  
| • S&T has posted a 5 year BAA that will be periodically updated with Areas of Interest (AOI)  
• Biomedical BAA currently posted through US Army  
|  |
| **Tech Scouting Tool**  
POC: Mr. Barton Graham  
813-826-6903, barton.graham@socom.mil  
• Web-based platform that enables anyone to quickly describe technology and upload supporting documentation to a secure, shared, searchable, central database  
| • Tech Scouting Tool supports evaluation/assessment/scoring of submitted technologies, and sharing of results  
• Contact POC for instructions to register  
|  |
| **Engage SOF (eSOF) dba Technology & Industry Liaison Office (TILO)**  
POC: Mrs. Shelvin Watts  
813-826-9482, TILO@socom.mil  
• Conduit for the SOF AT&L Enterprise  
• Matches your company’s product/service/capability to the appropriate personnel within the command and schedules discussions or demos  
| • Go to https://www.socom.mil/SOF-ATL/Pages/submit-your-idea.aspx for information and link to USSOCOM Areas of Interest and for the eSOF Submitting Your Idea Form  
|  |
YOUR CHALLENGE

We move fast, but we need to move even faster. Can you keep pace?
- New tools & authorities
- SOF are early adapters