




SPECIAL OPERATIONS FORCES ACQUISITION, TECHNOLOGY, & LOGISTICS

Trusted Experts

Virtual Industry Engagement Event

11 Aug 2020





70,000 SOF

6,000+ DEPLOYED	70+ LOCATIONS	24/7
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“Our world continues to evolve and increase in complexity. While violent extremism persists, challenging regional stability and threatening our interests, near-peer competitors grow in both capability and intent to contest our vital national interests. The United States requires capabilities across all elements of national power, and Special Operations remains a critical part of our defense.”

GEN Richard Clarke, Commander, US Special Operations Command



Purpose Built NSCV



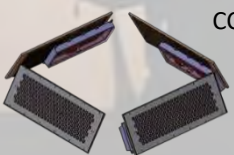
LTATV



GMV1.1



DCS

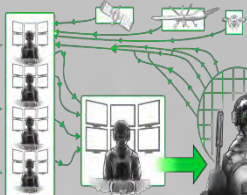


CCM MK1

SIGMAN-Low Power Maritime Antenna



Future Vertical Lift



Enhanced Operator Cognition

Data



Hand Held Link 16



Next Generation Hand Held 163



Multi-Domain Warfare



Silent Knight Radar



MC-130 Commando II



Brain Health



Canine Oxygen System



Rapid Acclimatization to High Altitude



Advanced High Energy Laser



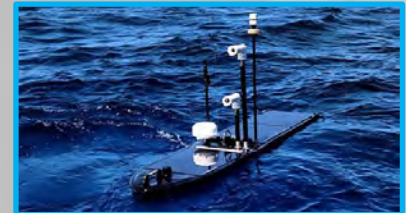
AC-130J Ghost Rider



Stand-off Precision Guided Munitions



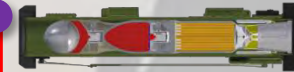
Small UAS



Shearwater Maritime USV



CUAS Efforts Radar & EO/IR Optical Detect



Multi-Mission Assault Munitions



NLOS Spike Platform



Prometheus Satellite



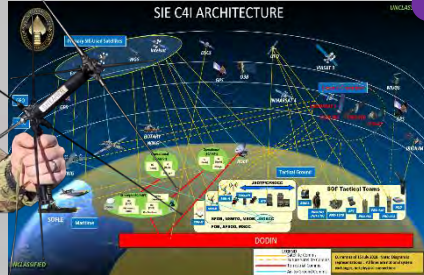
Rocket Boosters Time Lapse



Hivemapper Real-Time 3D Mapping



Office 365



SOF Information Environment



LEGEND

- Artificial Intelligence/ Machine Learning
- USMC Collaboration
- Army Collaboration
- Navy Collaboration
- Air Force Collaboration
- POM 20 SOCOM "Investments"

TRANSPARENT



www.socom.mil/SOF-ATL

@SOAExec



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SMALL BUSINESS HELP

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SUBMITTING IDEAS

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VULCAN

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SOFWERX

<https://www.sofwerx.org>

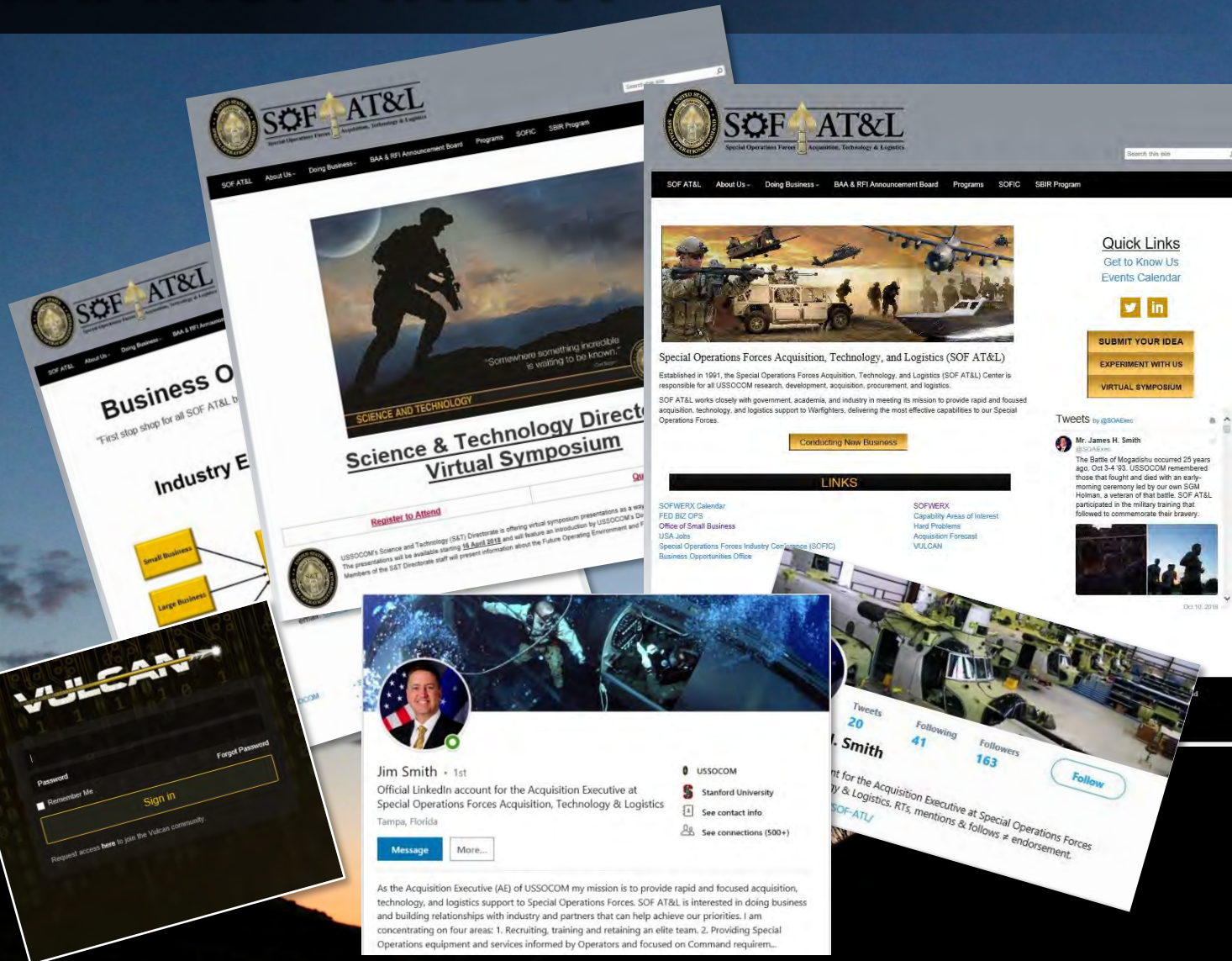
EXPERIMENTATION IDEAS

<https://www.socom.mil/SOF-ATL/Pages/technical-experimentation.aspx>

Briefings are available at

<https://www.socom.mil/SOF-ATL/Pages/sofic.aspx>

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SOFWERX

Under a Title 15 Partnership Intermediary Agreement (PIA):



Doolittle • ERDC
ARCYBER • MGM

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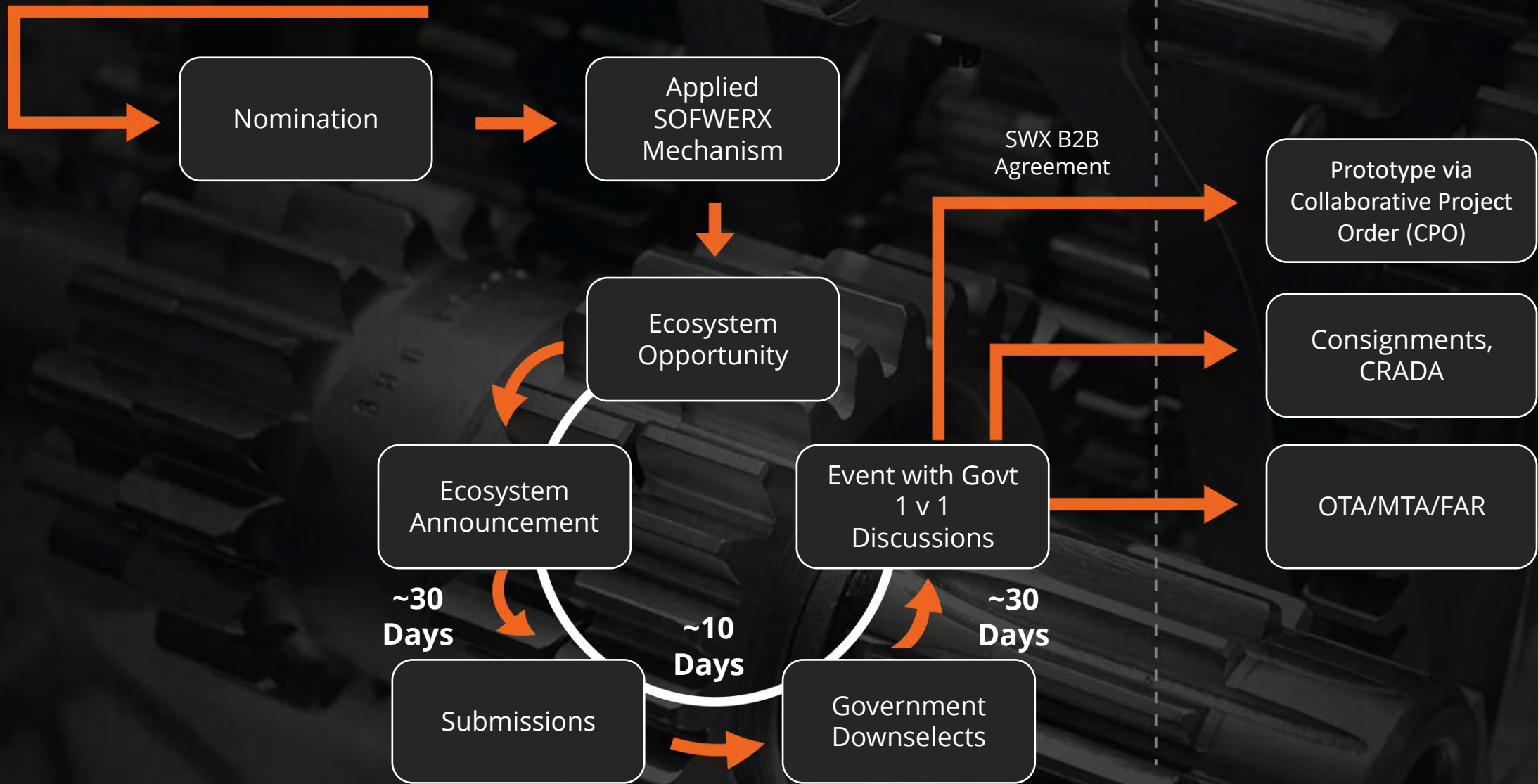
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“Big Tent” philosophy which includes:

- SOCOM
- Inter Agency Partners
- Industry Partners/Fellows
- FFRDC's/Labs
- Academics/Interns
- Hackers/Makers

How it WERX



COMPETITIVE and COLLABORATIVE

The business opportunity team is the fastest way to get answers to your business development or status questions.

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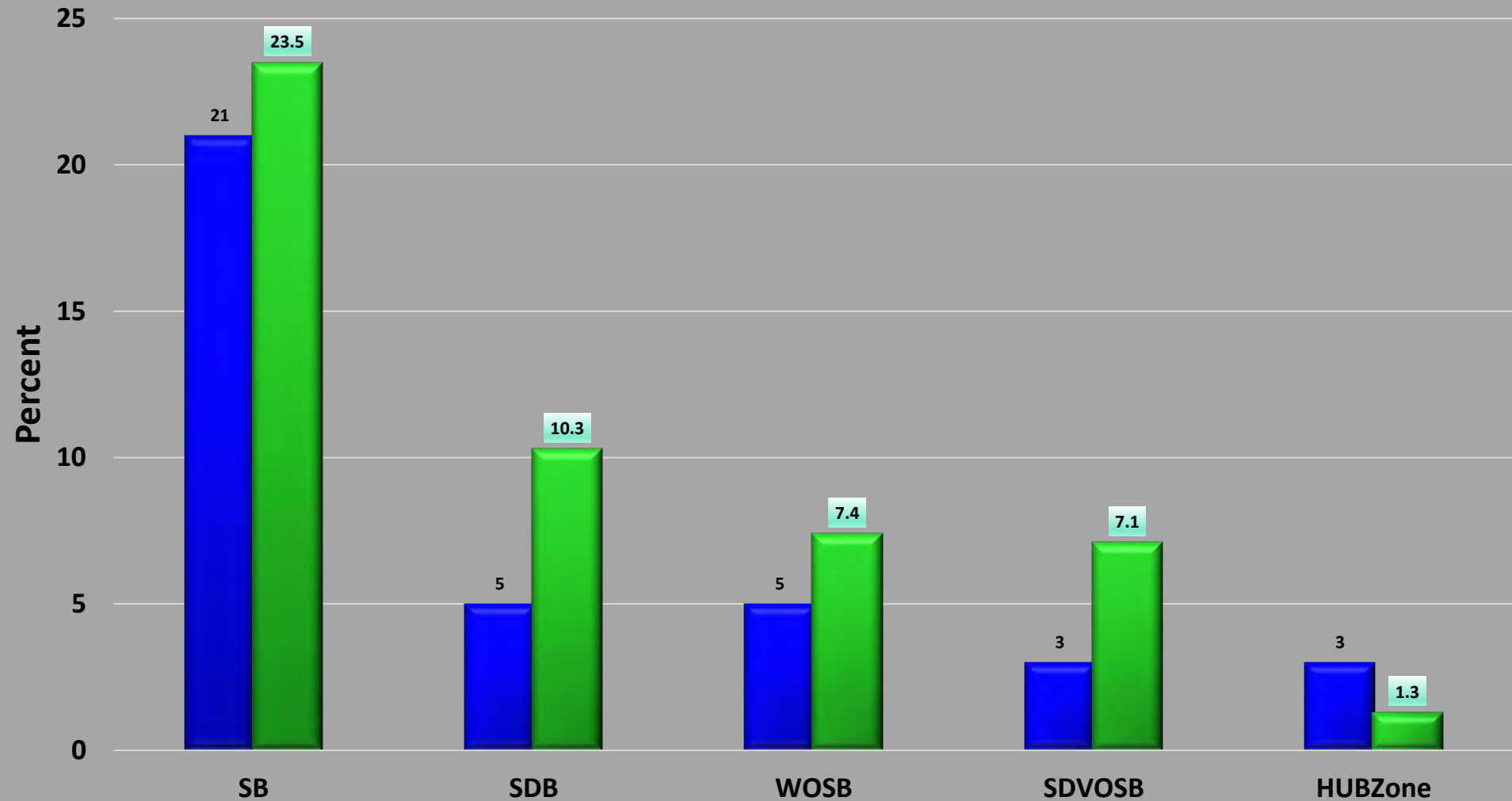
Shelvin Watts 813-826-9482

TILO@socom.mil

Organization e-mail

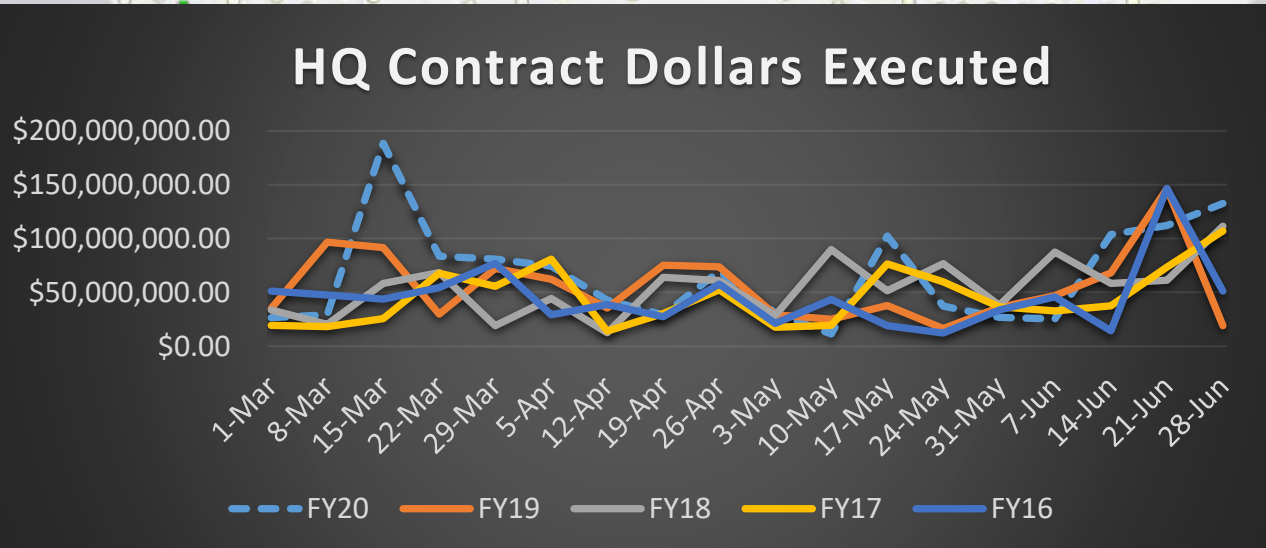
OSBP@socom.mil

SMALL BUSINESS FY20



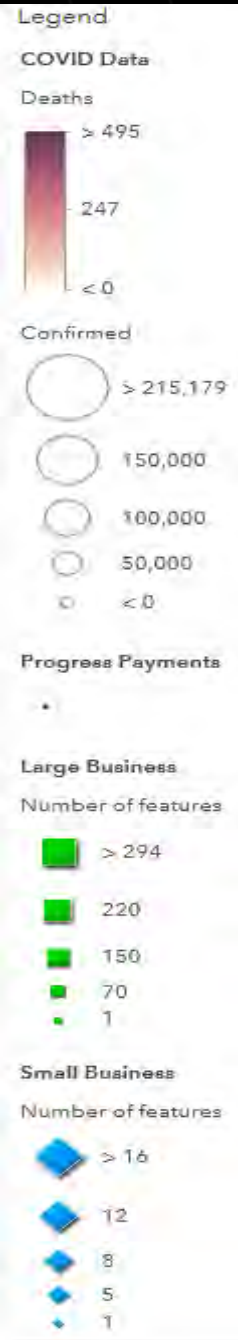
COVID 19 RESPONSE

COVID19 Outbreak vs SOCOM Contract Performance

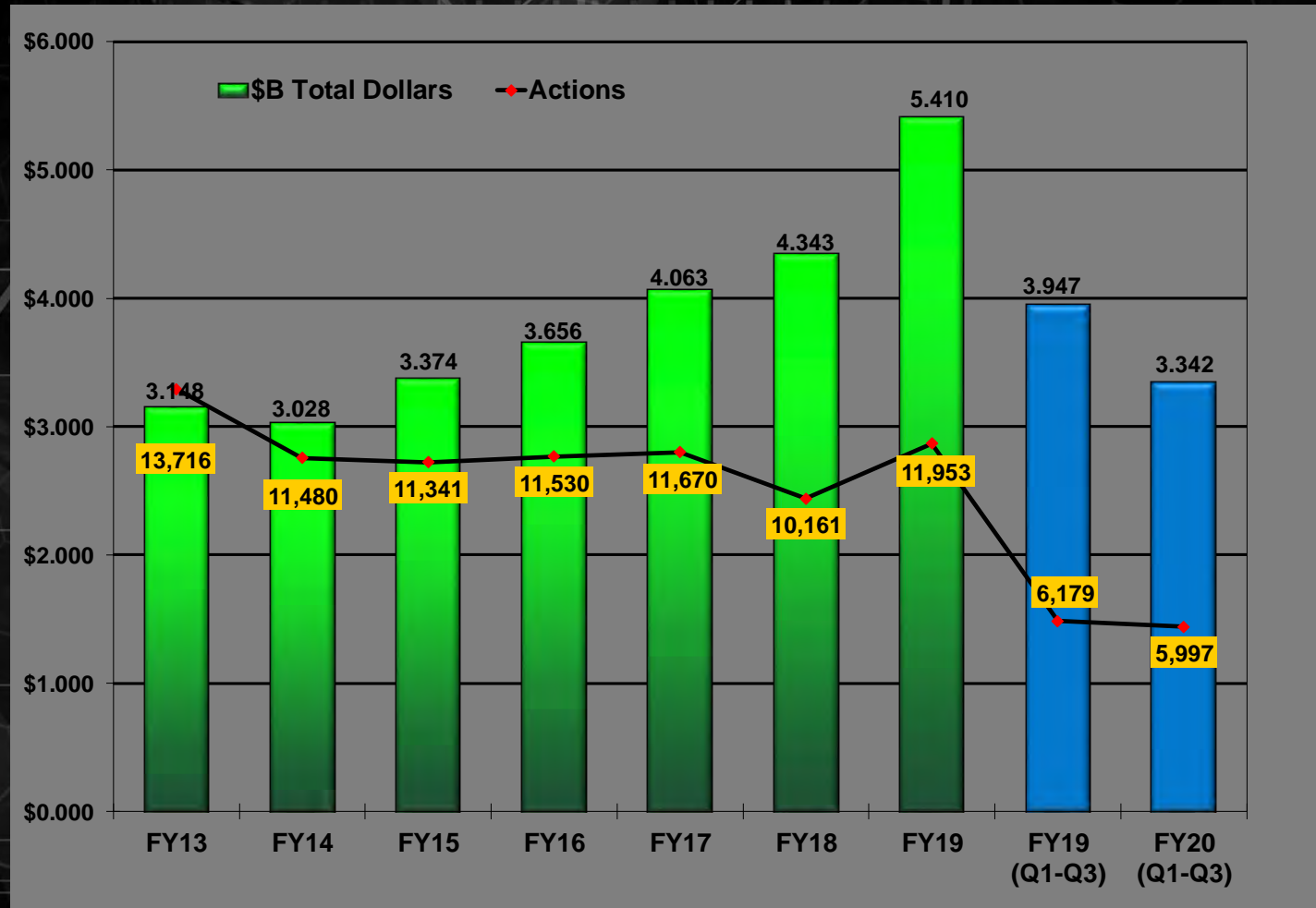


AT&L Procurement COVID19 LOEs

- Respond – Keep ops going
- Resilience – Preserve Industrial Base
- Recovery - Programs on schedule



PROCUREMENT ACTIVITY FY 13-20



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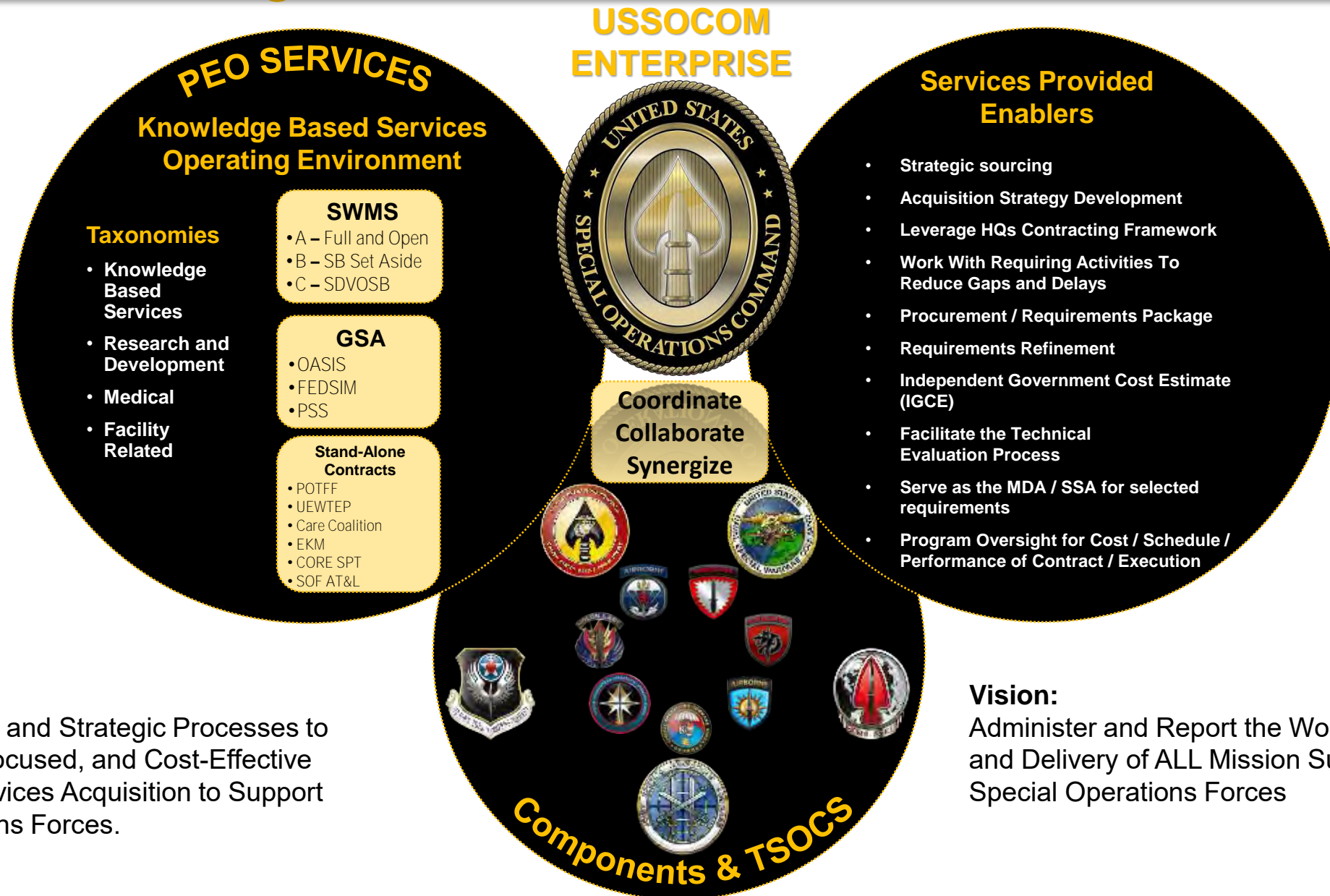
FORECAST **FY21**

PEO	Requirement	Solicitation Number	Small Business Considerations	Begins	Ends
SW	Linguist Support Services 2 (LSS-II)	H92402-20-R-0001	Unrestricted	FY20	FY21
SW	Joint Geospatial Analytical Support Services II (JGASS-II)	H92402-20-R-0003	Unrestricted	FY20	FY21
SW	Counter Unmanned Systems, Systems Integration Partner (CUxS SIP)	H92402-20-R-XXXX	TBD	FY20	FY21
SW	Global Analytics Platform (GAP) Sustainment	H92402-20-R-XXXX	TBD	FY21	FY21
SW	GAP Development	H92402-20-R-XXXX	TBD	FY21	FY21
SDA	Mission Command Commercial Solutions Opportunity (CSO)	H92404-20-S-CS01	Unrestricted	FY20	FY21
SV	HQ SOCOM J8S Manpower Augmentation	H92400-20-R-XXXX	OASIS SB Pool 1 SDVOSB Set Aside	FY20	FY21
SV	J41 Material Management Implementation	H92400-20-R-XXXX	8a Competition	FY20	FY21
SV	Language Regional and Cultural (LREC) Instruction Support	H92400-21-R-XXXX	SB Set aside for SOF Core Support Prime Contract Awardees	FY21	FY21

FORECAST FY22 AND BEYOND

PEO	Requirement	Current Contract Expiration Date	Current Contract Number for Subcontracting Opportunities	Follow-on Begins
SOFA	Special Activity Forces Support Facility (SOFA)	10-Aug- 27	H9225417D0001	FY26
SV	Preservation of the Force and Family (POTFF)	22-Oct-26	H9240019D0001	FY25
SV	USSOCOM Enterprise Wide Training and Exercise Program(UETEP)	31-Oct-23	H9240018D0001	FY22
SV	Hostile Forces-Tagging, Tracking, and Locating (HF-TTL)	30-Apr-22	H9222217D0013	FY21
SW	Intelligence Support Services – Joint (ISS-J)	25-Sep-24	H9240219C0006	FY23
C4	SIE Enterprise Operations and Maintenance II (EOM 2)	31-Mar-23	H9222217F0069	FY22

Program Executive Officer - Services



Mission:

Utilize Innovative and Strategic Processes to Ensure Rapid, Focused, and Cost-Effective Execution of Services Acquisition to Support Special Operations Forces.

Vision:

Administer and Report the World-Wide Acquisition and Delivery of ALL Mission Support Services for Special Operations Forces

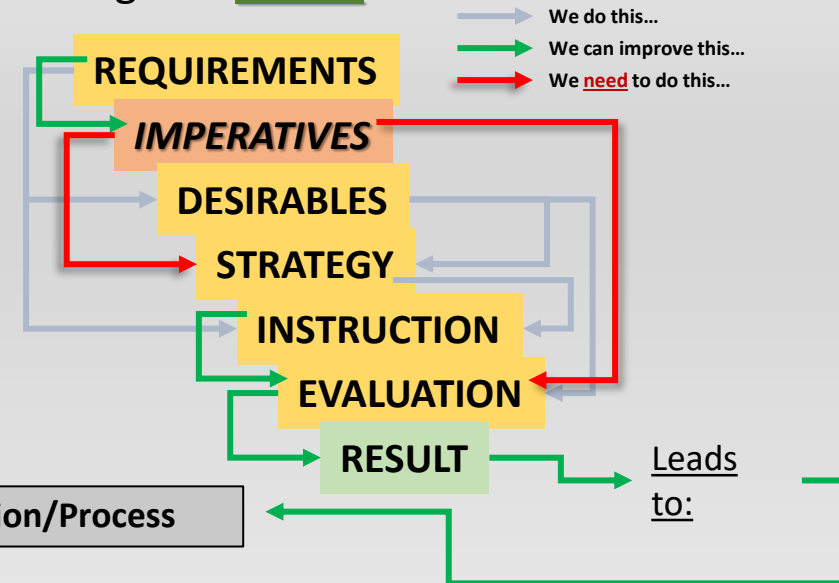
Strategy for Services Acquisition

INTENT: Identify and **Evaluate** the things we **VALUE** the most...

REQUIREMENTS:

- Global Battle-Staff and Intelligence
- Acquisition and Logistics Management
- Business and Financial Operations
- Education and Training Support

Capability/Organization/Process



- IMPERATIVE #1: Workforce **Stability**
 - Provide mission continuity and institutional knowledge
 - Demonstrate respectable and credible leadership
 - Dedicate resources to execute transition
 - Compensate well; incentivize performance and loyalty
 - Solve personnel issues efficiently and effectively
 - Enable opportunities for growth and development

- IMPERATIVE #2: Management **Agility**
 - Balance simplicity and complexity; handle changes
 - Be available to customers, and proximate to issues
 - Possess organic resources to apply to surge and issue resolution... without higher permissions
- IMPERATIVE #3: Global **Reach**
 - Know how to put employees in AFG, KU, GE, and ...
 - Have access to logistics nodes and networks that inter-connect client's global tasks

HQ SOCOM J8S Manpower Augmentation

Requirement: Strategic Planning and Analysis Division (J8-S) Manpower Augmentation (~22 Full Time Equivalents (FTEs)). Provide the J8-S with technical expertise in the areas of software development, operation of a classified stand-alone local area network, and development and maintenance of classified databases. This effort requires expert support in employing or developing analytic models and tools, providing SOF subject matter expertise, and Operation Research Systems Analysis (ORSA) expertise vital to providing high quality, defensible analysis.

Current Status: Acq Strategy SDVOSB Set-aside under GSA OASIS Small Business Pool 1.

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J41 Material Management Implementation Manpower Augmentation Support

Requirement: Manpower Augmentation Support forecasted to expand from ~30-50 FTEs across a five year contract period of performance. Expertise will be acquired in support of USSOCOM's Defense Property Accountability System (DPAS) Inventory Control Point (ICP), Implementation, SOFSA DPAS Inventory Manager Support as well as J4 DPAS Technical Subject Matter Experts.

Current Status: 8a set-aside competition Draft RFP expected Aug/Sep 2020.

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LREC Re-compete under SOF Core Support

Requirement: USSOCOM has an on-going need for responsive LREC instruction and support for Service and joint SOF. LREC capability is foundational to the SOF ability to establish credibility, build rapport, maintain situational awareness, and effectively communicate with foreign partners. LREC is a critical enabling capability for most special operations core activities. LREC instruction and program support are driven by DoD responsibilities and USSOCOM missions.

Current Status: SOF Core Support currently under protest. Draft RFP from eligible SOF Core Support Awardees expected as one of the first task order competitions later this calendar year.

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Linguist Support Services 2 (LSS-II)

Requirement: USSOCOM has a long-term requirement for linguist support to military operations in overseas locations and force protection initiatives. The Contractor shall provide 250+ positions with skills in the interpretation (verbal) and translation (written) of target languages. The majority of positions are permanently deployed OCONUS in Declared Theaters of Active Armed Conflict.

Current Status: Final RFP # H92402-20-R-0001; Proposals due 2 Sept. 2020.

Joint Geospatial Analytical Support Services II (JGASS-II)

Requirement: Provide 250-300 FTEs who have the proven capability to support enterprise level Processing, Exploitation, and Dissemination of imagery related intelligence utilizing a variety of advanced geospatial analysis techniques through the development and operation of an enterprise Geospatial architecture that includes multiple GEOINT systems and data sets.

Current Status: Pending Release of Final RFP # H92402-20-R-0003 in August 2020.

Counter Unmanned Systems, Systems Integration Partner (CUxS SIP)

Requirement: Procure supplies/services related to integration of a CUxS Family of Systems with the initial focus being Counter Unmanned Aerial Systems.

Current Status: Finalizing Market Research and developing the Acquisition Strategy.

Global Analytics Platform (GAP) Sustainment

Requirement: Provide Operational System Maintenance and Sustainment Support to the current GAP information technology architecture.

Current Status: RFI Closed on 31 July. Currently in White Paper reviews, then Industry Day, and 1:1s.

GAP Development

Requirement: Provide Development and System Upgrades/Improvements to the current GAP information technology architecture.

Current Status: RFI Closed on 31 July. Currently in White Paper reviews, then Industry Day, and 1:1s.

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Mission Command Commercial Solutions Opportunity (CSO) Area of Interest 3+

Requirement: Multiple rounds of projects to facilitate development of Mission Command System. Prototype projects will be directly relevant to enhancing the effectiveness of USSOCOM Mission Support Systems' (MSS) software intensive programs, platforms, components, algorithms, or processes.

Current Status: Technology Area of Interest #1, Global Situational Awareness, H92404-20-S-CS01; and Technology Area of Interest #2, Federated Co-Production of 3D Geospatial Data, H92404-20-S-CS01.

The background is a dark, starry space scene. In the center, a silhouette of a soldier in combat gear is shown in a crouching position, holding a rifle. Surrounding the soldier are several dark, multi-pointed starburst shapes, each containing yellow text. The central text 'SOF NEEDS' is the largest and is positioned above the soldier's head.

TE

Engage SOF (eSOF)
dba TILO

INNOVATION
FOUNDRY

SOF
NEEDS

ACADEMIC
CAPSTONE

SOFWERX

CRADA


SBIR
SECTION 851

SOCIAL
MEDIA

S&T Engagement Tools

S&T ACTIVITY	OPPORTUNITY	ENGAGEMENT
SOF Futures Innovation Foundry Events POC: Mr. Brian Sisco 813-826-2249, brian.sisco@socom.mil	<ul style="list-style-type: none"> S&T has developed an S&T Futures Process S&T conducts “Innovation Foundry” events to enable SOF’s ability to accomplish their missions 10-15 years in the future 	<ul style="list-style-type: none"> S&T plans to conduct 2-3 SOF Futures Innovation Foundry Events per Fiscal Year Innovation Foundry events will provide opportunities for attending and injecting disruptive technology solutions for SOF
Small Business Innovation Research (SBIR)/ Small Business Technology Transfer (STTR) POC: Mr. Mina Khalil 813-826-7003, mina.khalil@socom.mil	<ul style="list-style-type: none"> S&T manages SOCOM’s SBIR/STTR programs Stimulates innovation for small businesses 3 Phases, Phase I is a Study (\$150K), Phase II Prototype (\$1.5M), Phase III Commercialization 	<ul style="list-style-type: none"> https://www.socom.mil/SOF-ATL/Pages/sbir.aspx USSOCOM participates in three SBIR/STTR Topics Call per year (April, August, and December timeframes)
Technical Experimentation (TE) Events POC: Mr. Dan Bernard 813-826-9917, dan.bernard@socom.mil	<ul style="list-style-type: none"> Conducts 3-4 US-based events every fiscal year each with different theme(s) Industry opportunity to engage and demonstrate technology/concepts and get direct feedback from SOF Operators/Acquisition Professionals 	<ul style="list-style-type: none"> Normally 1 TE Event/QTR, TE Request for Information (RFI) posted on Beta.SAM.gov for each TE Event Go to https://www.socom.mil/SOF-ATL/Pages/technical-experimentation.aspx
Cooperative Research & Development Agreements (CRADA) POC: Mr. Benjamin Chitty 813-826-5162, discovery@socom.mil	<ul style="list-style-type: none"> SOCOM employs Overarching and Specific (Traditional) CRADAs Legal agreement to provide general and specific access to USSOCOM needs 	<ul style="list-style-type: none"> Allows for the formulation and execution of Individual Work Plans (IWP) between the Collaborator – PEO/Directorate within SOF AT&L
Broad Agency Announcements (BAA) POC: Mr. Peter Greany 813-826-7423, peter.greany@socom.mil	<ul style="list-style-type: none"> SOCOM S&T Directorate/PEOs develop and post BAAs to SAM.gov that provide Areas of Interest (AOI) to Industry and other External Organizations. 	<ul style="list-style-type: none"> S&T has posted a 5 year BAA that will be periodically updated with Areas of Interest (AOI) Biomedical BAA currently posted through US Army
Tech Scouting Tool POC: Mr. Barton Graham 813-826-6903, barton.graham@socom.mil	<ul style="list-style-type: none"> Web-based platform that enables anyone to quickly describe technology and upload supporting documentation to a secure, shared, searchable, central database 	<ul style="list-style-type: none"> Tech Scouting Tool supports evaluation/ assessment/scoring of submitted technologies, and sharing of results Contact POC for instructions to register
Engage SOF (eSOF) dba Technology & Industry Liaison Office (TILO) POC: Mrs. Shelvin Watts 813-826-9482, TILO@socom.mil	<ul style="list-style-type: none"> Conduit for the SOF AT&L Enterprise Matches your company’s product/service/capability to the appropriate personnel within the command and schedules discussions or demos 	<ul style="list-style-type: none"> Go to https://www.socom.mil/SOF-ATL/Pages/submit-your-idea.aspx for information and link to USSOCOM Areas of Interest and for the eSOF Submitting Your Idea Form

YOUR CHALLENGE

A photograph showing four Special Forces soldiers in silhouette, standing in a desert environment. They are facing away from the camera, looking towards a large military helicopter in the background. The scene is backlit by a bright sun, creating a hazy, dusty atmosphere. The soldiers are wearing helmets and carrying equipment. The helicopter is a large, multi-rotor aircraft, likely a Black Hawk, with its rotors visible. The overall tone is serious and challenging.

**We move fast, but we need
to move even faster
Can you keep pace?**

- New tools & authorities
- SOF are early adapters