

## SOURCE SELECTION SENSITIVE

SOAL

22 JUN 2009

### MEMORANDUM FOR RECORD

SUBJECT: Source Selection Decision Document, Solicitation Number H92222-08-R-0048, Special Operations Resource Business Information System

1. Reference is made to subject solicitation for the Special Operations Resource Business Information System (SORBIS). The SORBIS is an enterprise business systems tool for the United States Special Operations Command (USSOCOM) that facilitates planning, programming, budgeting, execution, and program information reporting. The tool's software and hardware are to be located on the Command's Secure Internet Protocol Router Network (SIPRNet) and consists of a flexible user interface for data entry and retrieval and automated generation of necessary planning, programming, budgeting, and execution documents. It will also contain flexible Business Intelligence (BI) reporting tools for creating standard, ad hoc, and dashboard reporting; databases; and data management tools. The solicitation consists of a requirement for a five year Indefinite Delivery, Indefinite Quantity contract for system integrator services to develop and implement a SORBIS material solution and documentation of business processes, procedures, and/or business process re-engineering. Task Orders will be awarded to reflect Cost-Plus-Fixed-Fee pricing.
2. A Request For Proposal (RFP) for the above requirement was issued on 2 September 2008, with proposals due on 2 October 2008. Amendment Number 0001 was issued on 30 September 2008 to clarify information previously provided in the original solicitation. Amendment Number 0002 was issued with a change to the original proposal due date to 14 October. Five responses were received and identified as Offerors A through E to protect source selection information.
3. The solicitation utilized the best value concept. Contract award is to be made based on the best overall (i.e., best value) proposal that is determined to be the most beneficial to the Government, with appropriate consideration given to the five evaluation factors, listed in order of importance: Technical Approach, Past Performance Risk, Management Approach, Cost/Price, and Proposed Software Compatibility/Maturity. The non-price factors, when combined, are significantly more important than the Cost/Price factor.
4. After performing a review and analysis of the technical evaluation and other factors contained in the proposals received, in accordance with FAR 15.305 and the requirements of FAR 15.306, discussions were conducted with all of the offerors. Items for Discussions notifications were issued on 13 May 2009 and responses were received on 20 May 2009. These responses were evaluated by the Source Selection Evaluation Board (SSEB) in accordance with the evaluation criteria contained in the solicitation. Follow-up telephonic discussions related to the offeror's responses were held on 26-27 May 2009. Requests for Final Proposal Revisions (FPR) were issued on 28 May 2009 and responses were received on 3 June 2009.

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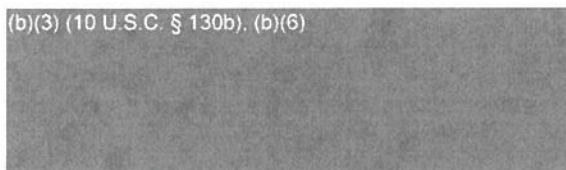
5. Below are the offerors' ratings for Technical Approach, Past Performance Risk, Management Approach, Proposed Software Compatibility/Maturity, and Final Evaluated Cost/Price:

OFFEROR	Technical Approach Proposal Risk	Past Performance	Management Approach Proposal Risk	Software Compatibility/Maturity Risk	Cost/Price
A	Low	Confident	Low	Low	(b)(4)
B	Low	Highly Confident	Low	Low	
C	Low	Confident	Low	Low	
D	Low	Confident	Low	Low	
E	Moderate	Highly Confident	Low	Low	

6. Based on the non-cost factors and proposed cost, Offeror B provides the best overall approach, lowest risk, and best value to the Government for the proposed work in meeting the SORBIS requirement. Their proposal exceeds Government requirements and objectives in addressing SORBIS requirements, data integration, business process refinement, and re-engineering. The proposal provides a detailed and comprehensive approach for replacing existing legacy systems with a COTS solution and the integration of their COTS applications within the Command's new Microsoft Office SharePoint Server 2007 (MOSS 2007) SOF Information Environment (SIE). Offeror B has a solid understanding of the problem, the requirement, and the SOF fiscal/budget information environment. Their proposed COTS products and platforms, with their proposed use, were well presented, understood, and performed within the USSOCOM run-time environment. They have strong experience with SOCOM and Component-unique financial systems and have a past performance record with other customers that is rated highly confident. The proposal clearly identifies the project team composition (including key personnel), number of team members, roles/responsibilities, and organizational affiliation (prime or subcontractor) of the different project team members. The proposal discusses the application of the offeror's Risk Management Framework that applies a specific process intended to provide a proactive, quantitative and qualitative assessment of risks.

7. Based on my integrated assessment of the evaluation criteria set forth in the solicitation and their relative importance, I have determined that the proposal submitted by Offeror B provides the best overall value to the Government. Accordingly, award will be made to Offeror B.

(b)(3) (10 U.S.C. § 130b), (b)(6)



Source Selection Authority