(b)(7)(E)

K PAGE 02

SUMMARY SHEET			SUBJECT: EO FLIR Source Selection Evaluation Board Report - Phase I						DATE: 22 Nov 2004	
	то	ACTION	SIGNATURE (Grade & Surname)	DATE		מז	ACTION	SIGNATURE (Grade & Sa	ername)	DATE
	(b)(5). (b)(7)(E)	Coord	(b)(3) (10 U.S.C. § 130b), (b)(6)	11/23/04	41					
		Coord		12/2/09	12					
	SSA	Sign		2 DECOY	75	7丁丁	K A	INTER LOCA	_	
	MDA	Info		1	14		/	NI-004-3713		
			7,	1	13	700 ST 0		her THAT		
					18			I Inn		
1					17	29		WHENT T		
1					13		- CAN	الربي الأولان (b)(3) (10 U.S.C. § (b)(6)	130b)	
1	** * 11111			1	16	7-V	- 4	(b)(6)		
1					26					
Ms. Sheila F, Lewis (b)(G) (10 U.S.C. § 130b). (b)(6)				Office Symbol SOAL-NS		Phone Suspense		rente Data/SJS Number	SJ3 Loc	Number

1. PURPOSE: Submission of the EO FLIR Phase I SSEB Report and the Post Negotiation Business Clearance Memorandum recommendation for award .

2. DISCUSSION:

a. The objective of this procurement is to obtain an electro-optical (EO) forward looking infrared (FLIR) capability for Naval Special Warfare (NSW) Craft. The craft operate in a harsh marine environment under high impact conditions and subject to salt water corrosion. Therefore, in Phase 1 of the procurement those Offerors awarded a contract will provide under CLIN 0001 a Production Readiness Sample (PRS) EO unit for Operational Assessment. In Phase 2 a decision will be made to exercise the production option of the unit that offers the best value to the government.

(b)(4), (b)(5)		THE RESERVE OF
		3.3.7
		Party Sunt
		11 11 11 11
		STATE OF THE STATE OF
		A STATE OF THE PARTY OF THE PAR
(b)(4): (b)(5)		
	(b)(3) (10 U.S.C. § 130b), (b)(6)	
	(b)(3) (10 0 3 C. 3 (30b) (b)(6)	=
	Control State of the Control	
	Chair, EO FLIR Source Scleetion Evaluation Board	
	Standard Board	

Page 2 redacted for the following reason: (b)(3) (10 U.S.C. § 130b), (b)(5), (b)(6)

UNITED STATES SPECIAL OPERATIONS COMMAND

POST-NEGOTIATION BUSINESS CLEARANCE MEMORANDUM (BCM) RFP H92222-04-R-0024

RECOMMENDATION for AWARD FOR THE

ELECTRO-OPTICAL (EO) / FORWARD LOOKING INFRARED (FLIR) SYSTEM

DATE: 22 November 2004

SECTION

PAGE

SOURCE SELECTION (POST NEGOTIATION)

PERSONS REPRESENTING THE GOVERNMENT	3
PERSONS REPRESENTING THE CONTRACTOR	3
PRICE SUMMARY	3
NEGOTIATION SUMMARY	3
FUNDING	4
EVALUATIONS	5
AREA 1 - TECHNICAL / MANAGEMENT (OVERALL) FACTOR 1 - Technical FACTOR 2 - Management AREA 2 - PAST PERFORMANCE AREA 3 - PRICING	5 5 5 6
SUMMARY OF DISCUSSIONS DETERMINATION OF CONTRACTORS' RESPONSIBILITY SUBCONTRACTING PLAN/GOALS CONTRACTUAL REQUIREMENTS EEO COMPLIANCE	6666
POST-NEGOTIATION APPROVAL FOR CONTRACT AWARD	7

ATTACHMENT

- PRE-NEGOTIATION BUSINESS CLEARANCE MEMO (PRE-BCM)
- SSEB RECOMMENDATION FOR AWARD OUTBRIEF

FSI letters of 22 October 2004

- FSI letter of 10 November 2004
- b)(4) 12 November 2004
 - SADBU email of 9 November 2004 stating FSI subcontract plan acceptable

SOURCE SELECTION

POST NEGOTIATION

PERSONS REPRESENTING THE GOVERNMENT:

Contracts: Kim DeBois Sousa, PCO, SOAL-KBC Phone: 813-828-5988
Technical: (b)(3) (10 U.S.C. § 130b), (b)(6)

(b)(4)

PERSONS REPRESENTING THE CONTRACTOR: (b)(4), (b)(6)

PRICE SUMMARY

TOTAL Eval Price (TEP) Original prop: (PRS + 40 prod units per yr) Revised prop:

CLIN 0001 (PRS) Original price

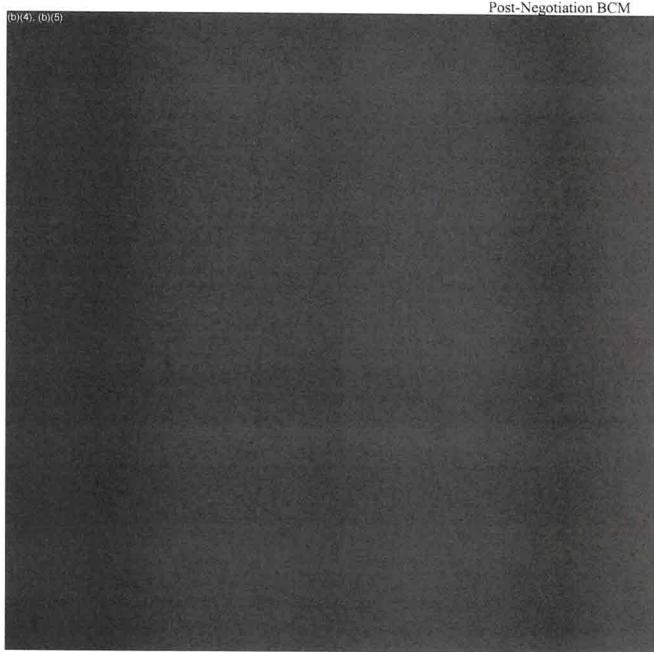
Revised price

NEGOTIATION SUMMARY

On 22 September 2004 the Pre-Negotiation Business Clearance Memorandum (Pre-BCM) was approved to keep (b)(4) (b)(5) in the Competitive Range, as all had met the mandatory Key Performance Parameters (KPP):

(b)(4)
(b)(4)
(b)(5)

H92222-04-R-0024



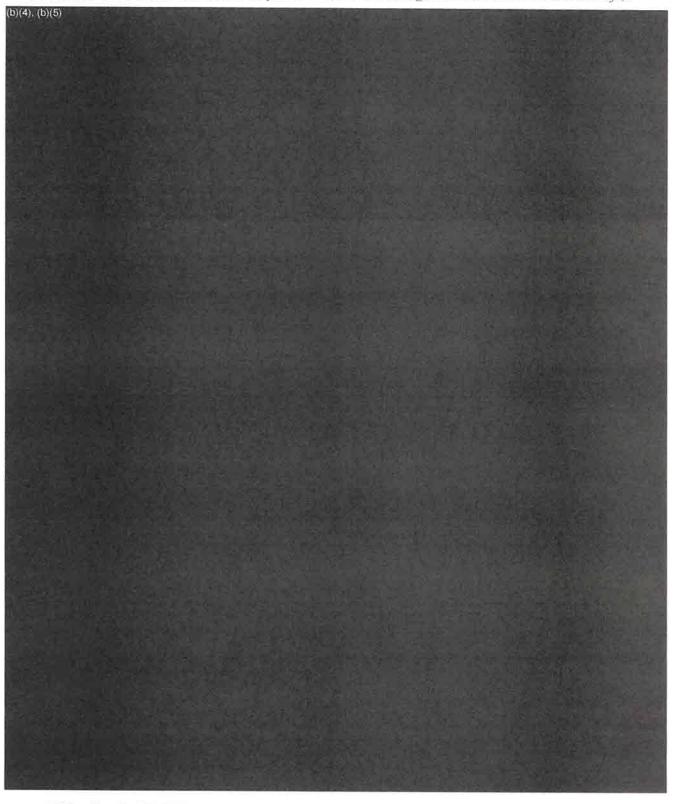
FUNDING

The Combatant Craft Program Office has a little more than \$1.2M of FY03 and FY04 Procurement funds for award of initial Delivery Order(s) under awarded IDIQ contract(s). If two CLIN 0001 units are ordered, without CLIN 0002 non-warranty repair work, funding required is approximately \$1.1M. For the remaining portion of the contract, it is anticipated that Procurement funds shall be used to obtain systems, and O&M shall be used to sustain the program.

CLIN 0001

(b)(4)

EVALUATIONS (see individual sub-factor and lab test ratings in the attached SSEB outbriefs):

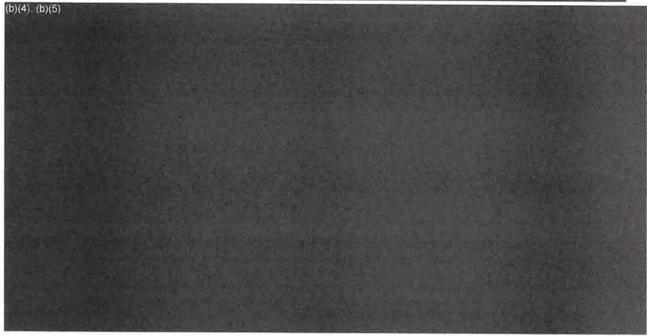


 $\mathbf{AREA} \ \mathbf{II} - \underline{\mathbf{PAST}} \ \underline{\mathbf{PERFORMANCE}}$ No change from the approved Pre-BCM.

AREA III – EVALUATED PRICE

(40 prod units per yr)





DETERMINATION OF CONTRACTOR'S RESPONSIBILITY: (D)(5)

List of Parties Excluded from Federal Procurement or Non-procurement Programs (http://epls.arnet.gov/), as of 23 November 2004.

UNIQUE TERMS AND CONDITIONS: Although not unique, it is noted that Quality Inspection and Acceptance terms and conditions have been added (see Summary above).

SUBCONTRACTING PLAN/GOALS CONTRACTUAL REQUIREMENTS: (b)(4) Therefore the SADBU

deemed their revised plan Acceptable (see attached email).

EEO COMPLIANCE: Per FAR 22.805, preaward clearance has been obtained.

Attachments:

- SSEB Recommendation For Award Outbriefs

FSI letters of 22 October 2004

- FSI letter of 10 November 2004

(b)(4) 12 November 2004

- SADBU email of 9 November 2004 stating FSI subcontract plan acceptable

POST-NEGOTIATION APPROVAL TO PROCEED WITH CONTRACT AWARD:



12/2/04

Concur/Non-concur.

(b)(3) (10 U.S.C. § 130b). (b)(6)

Chief, Procurement Management Division

Combatant Craft FLIR Technical Team Out-brief



22 Nov 2004



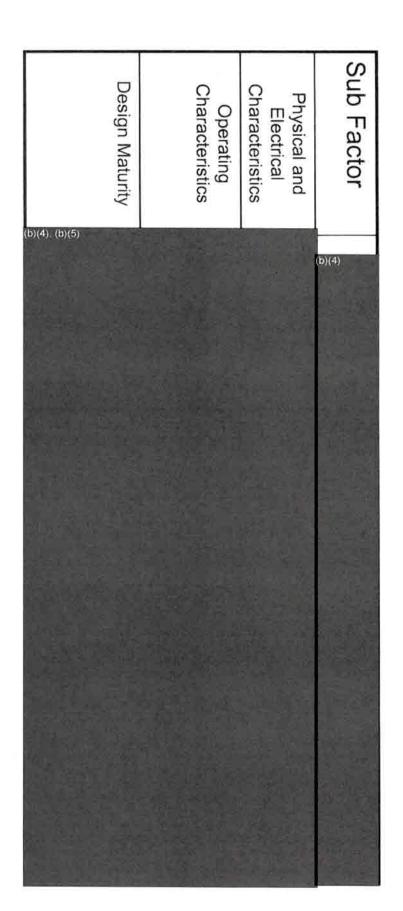
CC FLIR Technical Sub-factors

- TM 1.1 Physical and **Electrical Characteristics**
- TM 1.2 Operating Characteristics
- TM 1.3 Design Maturity

Color Ratings

- Blue Outstanding, low risk
- Green Acceptable, moderate to low risk
- Yellow Marginal, less than moderate to high risk
- Red Unacceptable, high risk

Sub-Factor Ratings



Roll-Up Rating



(b)(4)

Lab and Environmental Testing

Strengths / Weaknesses (b)(4)

Physical and Electrical Characteristics (TM 1.1)



Operational Characteristics (TM 1.2)

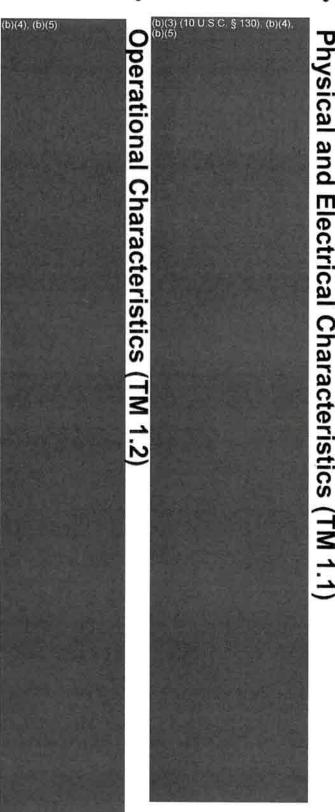
(b)(4), (b)(5) Design Maturity (TM 1.3)

(b)(4)

Lab and Environmental Testing

Strengths / Weaknesses

Physical and Electrical Characteristics (TM 1.1)



Design Maturity (TM 1.3)

SOURCE SELECTION SENSITIVE

(b)(3) (10 U.S.C. § 130), (b)(4), (b)(5)

Combatant Craft FLIR Management Team ___ Outbrief



22 Nov 2004



COURCE SELECTION SENSITIVE

Management Sub-factors CC FLIR

- TM 2.1 Quality

TM 2.2 Corporate Experience

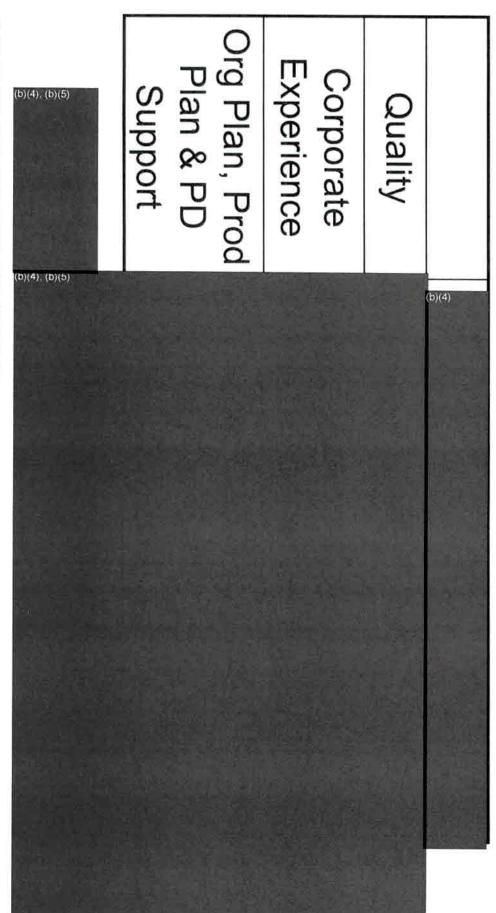
Support Production Plan and Post Delivery TM 2.3 Organizational Plan,

Color Ratings

- Blue Outstanding, low risk
- Yellow Marginal, less than moderate to Green – Acceptable, moderate to low risk high risk
- Red Unacceptable, high risk

SOURCE SELECTION SENSITIVE

Sub-Factor Ratings



SOURCE SELECTION SENSITIVE

Roll-Up Rating



	•		•		•	
(4). (b)(5)	Org Plan, Prod Plan & PD Support	o)(4), (b)(5)	Corporate Experience (TM 2.2)	(b)(4). (b)(5)	Quality (TM 2.1)	Strengths / Weaknesses

Strengths / Weaknesses

Quality



Corporate Experience

```
Org Plan, Prod Plan & PD Support
```