

# Leverage Your Military Experience on a New Path to Success.

LIFE ON MY TERMS.



Self-motivated Mentorship Success  
Earning Power **Autonomy** Growth  
Training Results-driven Partnership  
Client-focused Limitless Potential

**Edward Jones**<sup>®</sup>

# Who Is Edward Jones Investments?

- Founded in 1922 by Edward D. Jones Sr.
- Headquarters in St. Louis and Tempe
- Grew from 304 offices in 1980 to more than 10,500 U.S. branches today – largest U.S. brokerage in terms of offices
- Not a publicly traded company – organized as a partnership and owned by Edward Jones associates
- Single-Financial Advisor branch system with branches all over the country – we live and work in our communities



# A Great Place to Work

**FORTUNE**  
**100**  
**BEST**  
**COMPANIES**  
**TO WORK FOR**  
2014



Ranked No. 4 in the “100 Best Companies to Work For 2014” annual listing by *FORTUNE* magazine.\*

Ranked “Highest in Employee Advisor Satisfaction among Financial Investment Firms, Four Times in a Row” by J.D. Power, April 2013.\*\*

**training**  
**TOP**  
**125**

Recognized as a top company for training, ranking No. 24 on *Training* magazine’s 2014 “Training Top 125” list.

Wealth  
Management.com

**REP.**

Ranked No. 1 in the 2013 WealthManagement.com/*REP.* magazine annual survey, where financial advisors from the six major national brokerages grade their firms’ product, quality, service and support.

\* *FORTUNE* and Time Inc. are not affiliated with and do not endorse products or services of Edward Jones.

\*\* Edward Jones received the highest numerical score in the employee advisor segment in the proprietary J.D. Power and Associates 2008, 2010, and 2012–2013 Financial Advisor Satisfaction Studies<sup>SM</sup>. 2013 study based on 2,547 total responses and measures financial advisor satisfaction among advisors registered with the Financial Industry Regulatory Authority (FINRA) investment firms. Proprietary study results are based on experiences and perceptions of advisors surveyed in October 2012–February 2013. Your experiences may vary. Visit [jdpower.com](http://jdpower.com).

# The Financial Advisor Position

- Help people reach their long-term financial goals
- Build relationships in your community
- Extensive training program and support tailored to your skills and experience
- Your own office with a dedicated full-time professional for support
- Flexibility and autonomy



# FORCES Program

- Designed specifically for people who do not have a financial services background
- The following individuals are eligible for consideration for the FORCES program:
  - Transitioning military personnel joining Edward Jones within 5 years of separating from military service
  - Military personnel who remain active in the National Guard or Reserve
  - Non-military population – Individuals holding advanced degrees such as a legal or medical degree or those with an MBA and who have less than 3 years of professional work experience





## Panel Discussion

### **Jim Kelly**

Financial Advisor  
Sun City Center, Fla.

### **Geoff Meno**

Financial Advisor  
Seattle, Wash.

### **Mike Mohr**

Talent Acquisition Manager - Military  
St. Louis, Mo.

### **Rory O'Connor**

Financial Advisor  
Safety Harbor, Fla.



# Questions & Answers

